



# COSV

DEVELOPMENT COOPERATION



# ANNUAL REPORT ■ 2018

# TABLE OF CONTENTS

## IDENTITY

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- Cooperation to Development: a concept to be declined
- Our Mission
- Our Values
- The Strategy

## APPROACH

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- The Network
- Monitoring and Evaluation
- Human Resources

## THE SENSE OF BEING THERE

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- Europe
- Balkans
- Middle-East
- Mozambique
- Zimbabwe

## BALANCE SHEET

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# IDENTITY





# COOPERATION TO DEVELOPMENT

## A CONCEPT TO BE DECLINED

We were born more than 50 years ago, in such a different international context that our current operators, many of which at that time were not born, look back at our past as if they were reading a history book!

Yet, we may affirm, not without pride, that our inclination has always been that of adapting ourselves to new ever evolving situations and challenges, having as guidance our local partners.

To keep up with a world that is changing increasingly fast we need to adapt, experiment, research and study.



Since the beginning of our story we decided to work for peace, human rights respect and environmental protection, through inclusive development paths built on partnership and networking approach, to enhance local realities and create a proven long-lasting impact.

In our activities we are assisted by many indispensable actors: our main resource are the associates, operators, volunteers, advisors, workers and especially our partners.

Dozens are the institutions and CSOs with whom we collaborate and share principles, values and methodologies. We promote a culture of cooperation that denies any kind of racism and that encourages the active participation of free women and men, the human, material and cultural development.

We intend cooperation as the creation of conditions that produce wellness, job opportunities, possibilities.





## OUR MISSION

To obtain concrete development goals we direct our work towards social capital reconstruction and solid relationships between and inside communities, in order to face the impressive economic and political challenges posed by progress.

Our programme is articulated in different sectors and objectives and is built up on needs and potentialities relevant to each context. At the same time, our actions are strictly intertwined with the methodology, which has its roots in the sustainable community approach. An approach that begins with and develops through communities, the main actors for an economic and ecologic sustainable approach.



### NETWORKING

Sustaining local partners and working in multi-stakeholders networks



### PROGRESS

Chasing progress, starting from social entrepreneurship and networking models



### CAPACITY BUILDING

Enhancing the quality, the efficiency and the mobilization of our beneficiaries' competences



### INCLUSION AND INNOVATION

Involving communities in inclusive and cross-cutting development paths, stimulating multiculturalism and dialogue



### GOVERNANCE

Accompanying institutions and communities in the comprehension of their role, encouraging their participation in development processes



### BIODIVERSITY

Working towards environmental sustainability, mediating between economic growth exigencies and the protection of natural riches



# OUR VALUES

## ACCOUNTABILITY

We are responsible for the analysis and transparent communication of the effects of our actions in the World. We work to be accountable towards the expectations of our interventions beneficiaries (downward accountability) and donors, funders and taxpayers (upward accountability).

In Italy and abroad, we act as promoters of a transparent storytelling and a concrete evaluation of Cooperation: we undersigned the Chart of the Accountability of Link 2007 Network and we also operate in conformity with several international codes.

## THIRD PART

Squeezed between conflicting interests, our role is to be "third part." We are on the civil society side and its values, which we also uphold before Italian and European institutions.

## COOPERATION, NOT CHARITY

We believe in the "culture of cooperation" understood as solidarity between communities and combat against mechanisms that create inequality.

We act to promote Respect, against any kind of racism, encouraging the active participation of free men and women to human, material and cultural development.

## AUTONOMY AND NETWORKING

We belong to ourself: we do not adhere to parties or interest groups.

We are part of different networks, in Italy and Abroad, among partners of different areas, that share with us values and strategies. We actively participate to the construction of alliances among International Cooperation actors, belonging to profit and no-profit sector.

## NEITHER RAMBO NOR MARTYRS

We are professionals, oriented to the development of new competences, operating with efficiency and total security.





STRATEGY ■

# SOCIAL INNOVATION AND PARTICIPATION: COSV STRATEGY

Our strategy is based on the concept of innovation and, more precisely, on **social innovation processes**.

We seek and make in practice efficient solutions to the problems of the contexts in which we work, through the involvement and the creation of links among different representatives of the so called Community Capital: stakeholders, institutions, private and public actors, civil society.

The inclusion is one of the pillars of our operativity: the participation of several and various actors can contribute to a development mechanism that is not only participatory, but also sustainable.

A sustainability that is social, economic and financial: the adoption of such approaches, especially when connected with certain innovative enterprise models, can ensure the stability and the lasting of the solutions adopted in the framework of the social innovation processes.

In particular, our strategy aims at combining the experience of Cooperation with Social Business: in this connection space we see innovation horizons, that can be explored in different contexts and with the several actors with whom we work, for the creation of a concrete social impact.

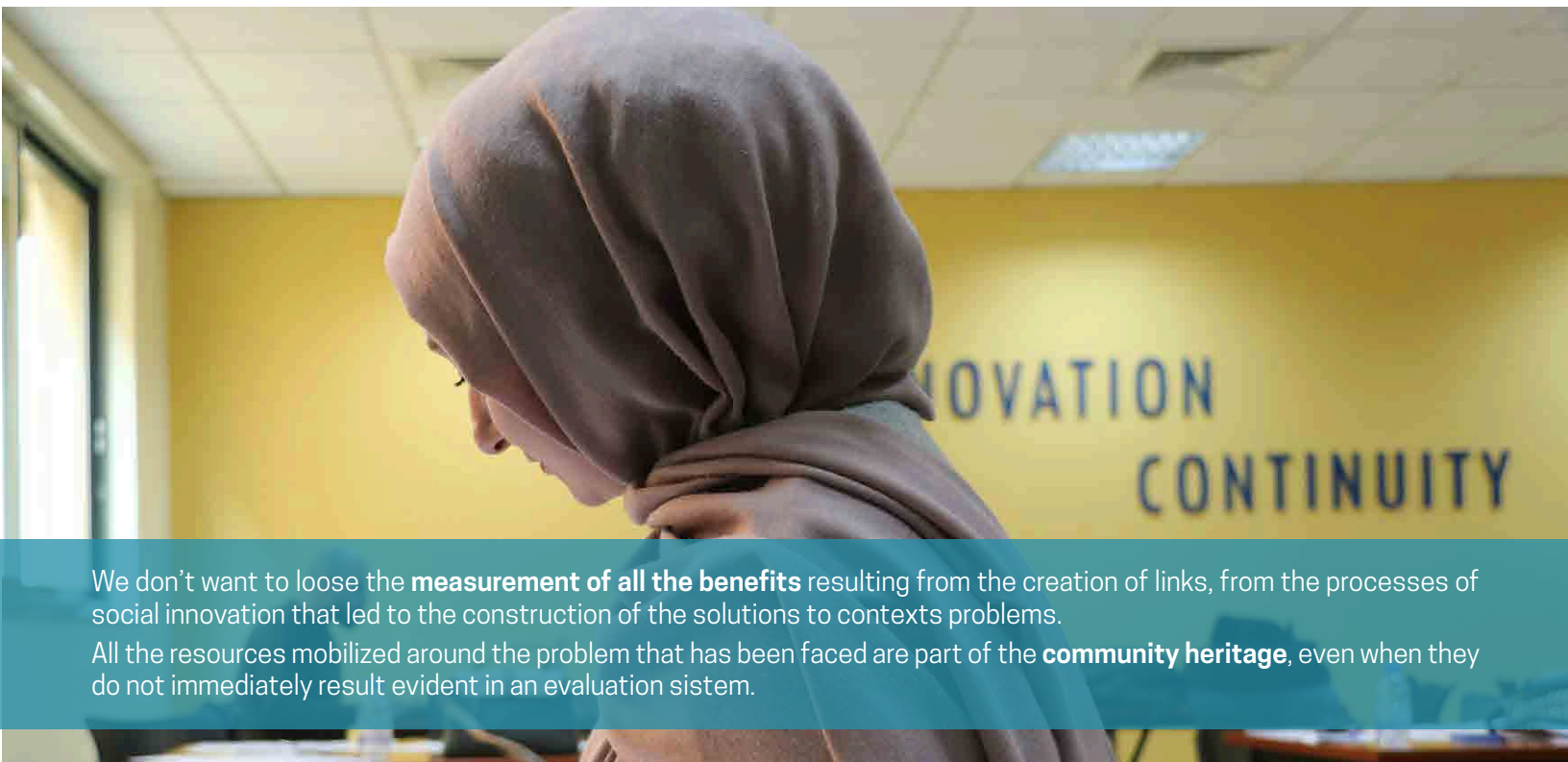
## KEY WORD

### • RESILIENCE •

Resilience means the ability of a system, a community or a society potentially exposed to threats to adapt, resist and re-emerge, mobilizing its resources in terms of "community capital" (economic, human, social, natural, cultural resources ...), triggering mechanisms that help overcome difficulties without compromising sustainable development, growth and cohesion pathways. A mobilization of resources that is intertwined with social innovation.

Thus, Resilience will become not a lasting state, but a positive transition phase of overcoming a threat thanks to the Mobilization of Community Capital.

From "International Strategy for Disaster Reduction" (ISDR). 2015



We don't want to lose the **measurement of all the benefits** resulting from the creation of links, from the processes of social innovation that led to the construction of the solutions to contexts problems.

All the resources mobilized around the problem that has been faced are part of the **community heritage**, even when they do not immediately result evident in an evaluation system.





APPROACH





## NETWORK

**Cooperation with local, international and Italian counterparts is essential for realising our vision of inclusion and re-connection.**

**We own the tools to connect disparate realities because we maintain that through exchange inside the network it is possible to create innovative methodology, activities and enterprises.**

## NETWORKING FOR A CONCRETE IMPACT

We decided to structure our activities as a network, at the Italian and at the international level, because we strongly believe that links between different partners are indispensable to improve the quality of our cooperation activities and to face potential challenges and complex needs.

Link 2007, a union of NGOs, is the network through which we carry on a good array of activities, together with our local partners. In 2018, together with other Italian NGOS we took part at the tables where new regulation and procedures were discussed, for instance the 'Consiglio Nazionale di Cooperazione allo Sviluppo'.

Where we operate we adopt a multi-stakeholder approach, promoting plurality and the added value that different actors pose on the fight against poverty.

To adequately reach the Sustainable Development Goals (SDGs) established by the International Cooperation, a partnership between different actors is essential and creates a concrete impact at the local level.

This is the reason why, where enterprises are perceived positively by the local communities as development actors, we build partnerships with profit organisations, conscious that their role is necessary and inescapable for the creation of new jobs, for developing economic relationship and spreading the entrepreneurial knowledge.



# IN NETWORK WITH...SOCIAL ENTERPRISE: CHALLENGE ACCEPTED

It was extremely natural, for us, to promote, where we are active, the same approach we adopt at the European and international level, e.g. the Social Enterprise.

We started from the analysis of the Lebanese society actors, where we saw and caught the opportunity of help in the construction of a system that facilitate the social economy strengthening and regulation.

All these contexts, Italian alike as regards development challenges, share a commonality: the absence of a normative framework. An obstacle that for us has meant the opportunity for introducing innovative actions. Actions in networking and social enterprise are fundamental elements that enable social innovation process and set the path for reaching the goals linked to fight against poverty and inequalities. Towards a human, sustainable and widespread development.

## KEY WORD

### • STAKEHOLDER INVOLVEMENT •

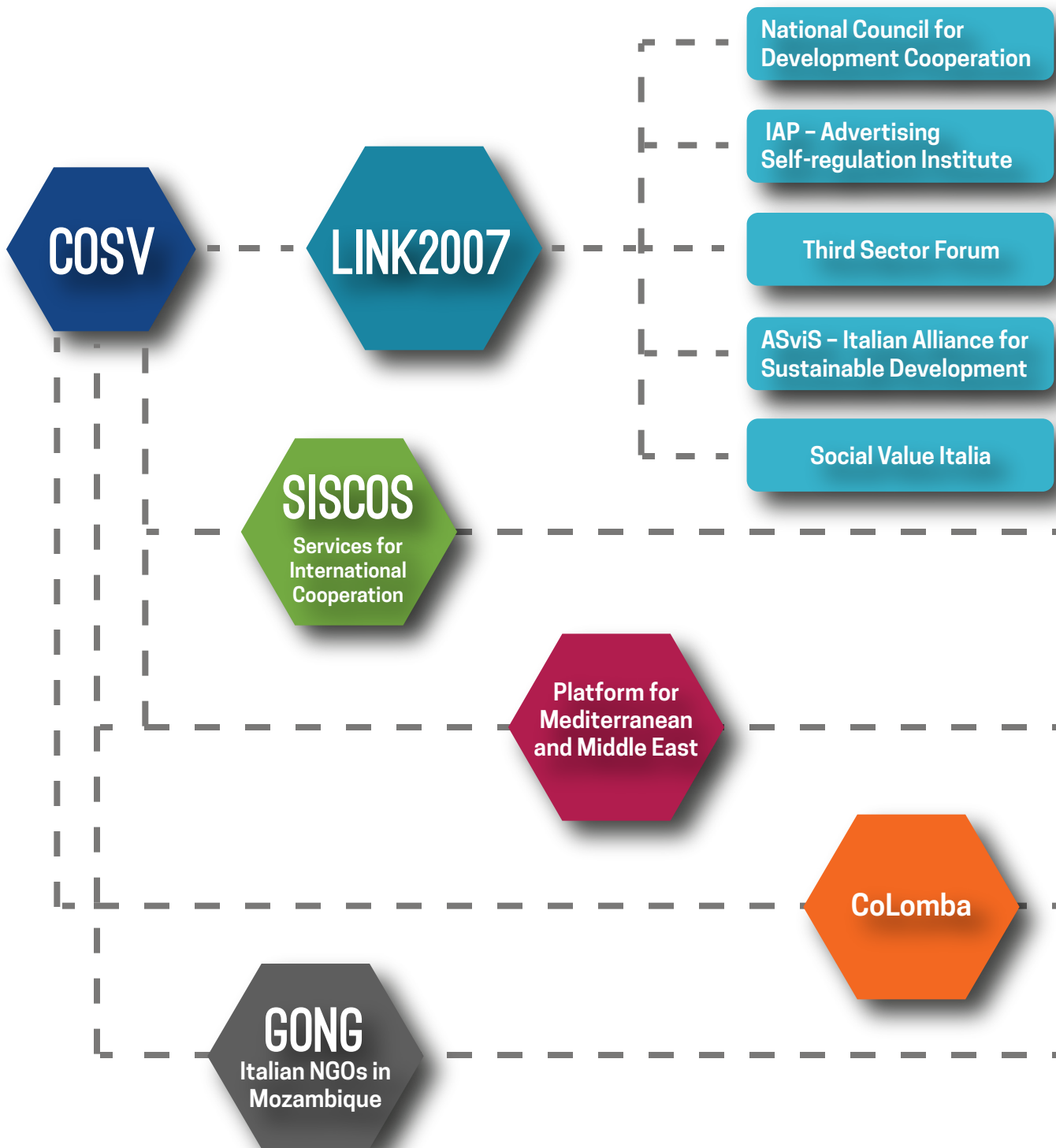
It is a process used by an organisation that allows the stakeholders involvement in the design and implementation phases of projects to reach shared goals.

Stakeholders are those bringing interest: individuals, organisations, entity (e.g. environment) that either will be significantly influenced by the organisation action, output and outcome or will influence the organisation capability to create value throughout time.

Among the stakeholders can be included investors, employees, clients, users, suppliers, commercial partner, local communities, NGO, environmental groups, entities responsible for political decision.

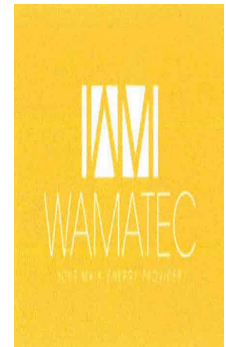
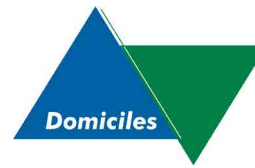
From GLOSSARIO di Social Value Italia, Teoria del Cambiamento, 2016

# THE NETWORK





# PARTNER & STAKEHOLDERS







## IMPACT EVALUATION: RESPONSIBILITY AND INNOVATION

In recent years, the international community has been questioning with increasing constancy about the effectiveness of aid and the role of evaluation processes of the Actions carried out by the Cooperation, for the creation of a concrete impact.

At the methodological level, a wide sharing of innovative approaches has developed between the various development actors, no longer based exclusively on the analysis of resources, activities and results achieved, but which increasingly pays attention to the outcome, or to the real change which he helped create.

In line with this growing need for concreteness and innovation of approaches, we actively participated in 2017 and 2018 in the creation of the dossier "Evaluating the impact of International Cooperation" prepared by the Link2007 network, in collaboration with Social Value Italia.

A document to deepen, explore future working hypotheses and understand the most common tools and methodologies for monitoring and evaluating development interventions in the world.

A necessary reflection, which inspired the construction and evolution of our internal monitoring and evaluation system (referred to the three-year period 2018-2020), which allows us to collect both qualitative and quantitative data, helping us to analyze the results obtained in relation to the different strategies implemented in the countries where we work to achieve a positive social impact.

This monitoring and evaluation activity not only gives us an understanding of the effect of our interventions on the well-being of the communities, but also a clear picture of if and how to distribute resources, to improve more and more in effectiveness and efficiency.



# COSV INTERNAL MONITORING AND EVALUATION MECHANISM

Accountability, understood as the responsibility of the analysis and communication of the effects of our actions is a fundamental value of our projects in the world.

It is precisely to be more accountable that, since 2017, we have structured an internal monitoring and evaluation system, inspired by the guidelines "Evaluating the impact of International Cooperation" of Link2007.

## Why is it important to have an internal Monitoring & Evaluation system?

It provides us with verifiable data and not opinions, on the real effect of our actions in the countries where we work

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It is fundamental to develop good practices, built on empirical data

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It is strategically important to structure the best possible routes, to meet the needs of the beneficiaries.

### KEY WORD

## • SOCIAL IMPACT •

The social impact is the far-reaching and long-term effect that the activity of an organization has, where by effect we mean a change in terms of response to needs, knowledge, attitudes, living conditions, values.

Specifically, the social impact represents only the portion of change attributable to the organization's activity.

Therefore, when it is measured, it must be purified from:

- What would have happened anyway (deadweight)

- The results achieved by others (alternative attribution)

- The cases in which the results replace other positive effects (displacement)

- The decrease in the initial effect over time (drop-off)

- The unintended consequences (both positive and negative)



# HUMAN RESOURCES

## KEEP TRAINING, KEEP GROWING

The attention to human resources is at the heart of our organization's strategy.

For years now, we have been investing in the continuous training of our staff, in Italy and abroad, because it is the training that allows us to grow.

In the past few years we have been accompanied by an external consultant in an evaluation program on internal training processes, which primarily involved the head office staff and was then implemented in the foreign offices: in 2017, in Lebanon and Mozambique and, from 2018, in the Balkans.

Together with the local staff of Macedonia and Montenegro, we were able to assess the state of our presence in the Country and take a training course aimed at increasing the sense of belonging to the organization and mapping skills, so that we were all aligned on those that to date are the innovative elements of cooperation.

Specifically, we focused on moving from "by-projects" to the programmatic structure.

It was important to share these elements of innovation also with the Balkans, the last area to be involved in this change, in a participatory perspective.

KEY WORD

• EFFICIENCY •

The measure of how the resources used - the inputs (funds, skills, time, etc.) - are translated into results (output).

From GLOSSARIO di Social Value Italia, Tecnici Tecnici, 2016



# STRUCTURAL INNOVATIONS AND ORGANIZATIONAL GROWTH

Training programs give us a sense of growth, of human and organizational resources.

Shared assessment paths that allow us to grow as individual operators of cooperation, but also to discuss together organizational developments that interest us.

In 2018 we introduced the Technical Units, specializations for areas of competence, transversal or internal to the countries in which we operate.

Working on technical and sectorial aspects, we can be more effective, understanding the context and interacting with the various stakeholders in a more in-depth manner, in the continuous search for a concrete impact.

## KEY WORD

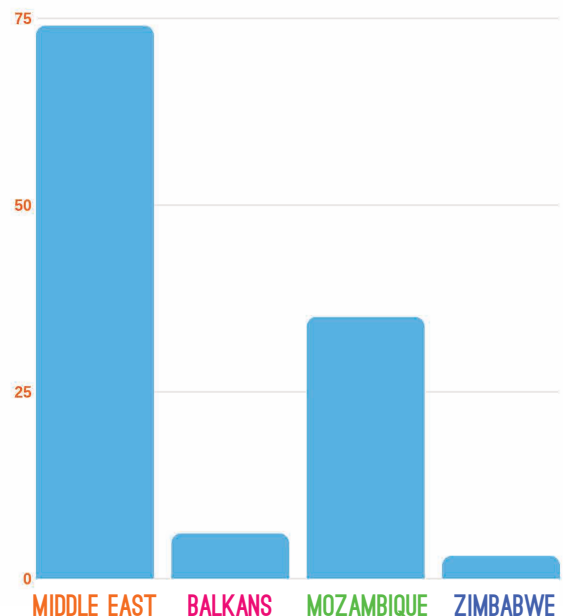
### • PROGRAM STRUCTURE •

Combination of interconnected activities and interventions, which use the inputs necessary to achieve the set outputs. A program is often composed of several projects.

From GLOSSARIO di Social Value Italia, Tecnici Tecnici, 2016

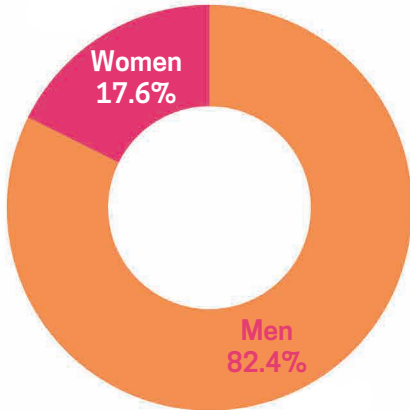
## RESOURCES IN NUMBERS

### LOCAL STAFF FOR AREA

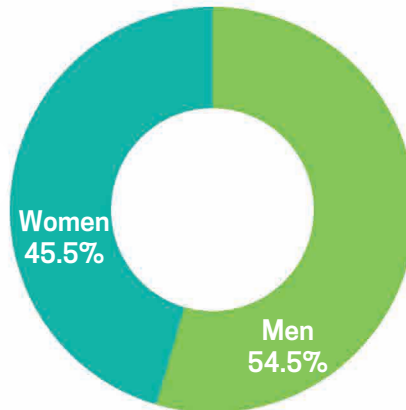


## STAFF QUALIFICATION LEVEL

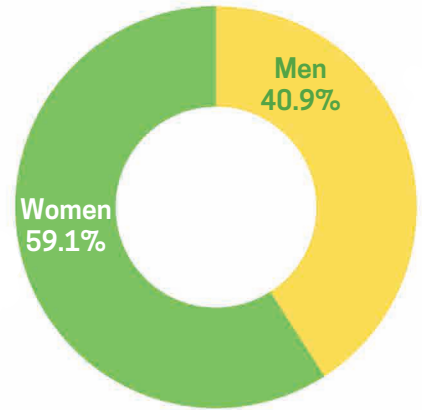
Gender



Low Qualification  
11.3%



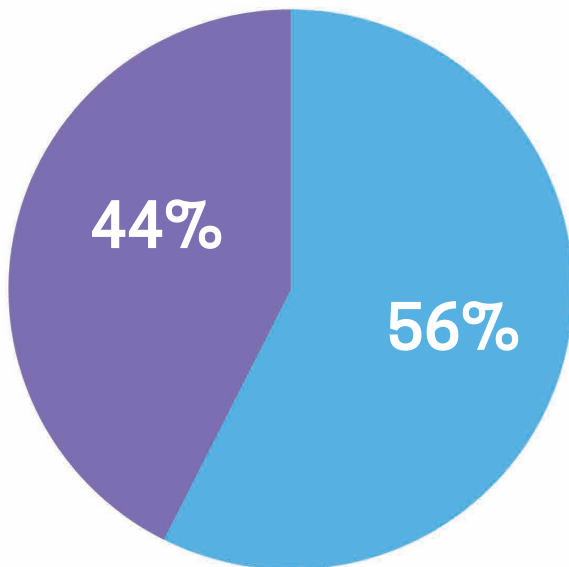
Medium Qualification  
74.2%



High Qualification  
14.6%

## LOCAL STAFF

Gender

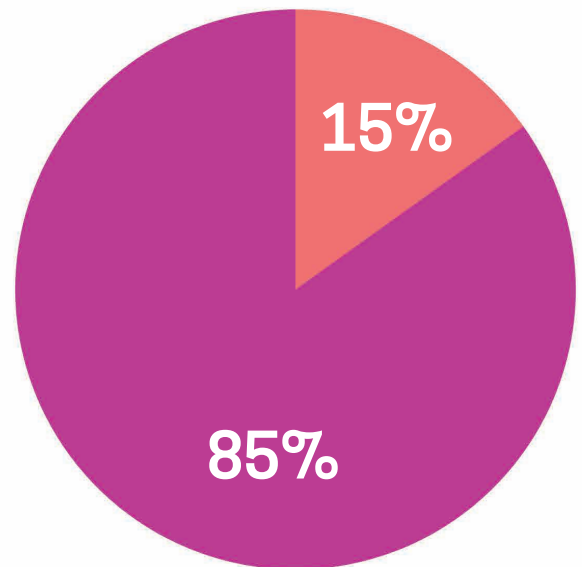


Men

Women

## LOCAL STAFF

Provenance



Expat

Local



# THE SENSE OF BEING IN EUROPE



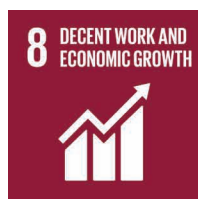




**We work on a pan-European scale to contribute to the exchange of skills and methodologies for the growth and generation of a positive social impact.**

**This context of action offers us the opportunity to create strategic partnerships with stakeholders and decision-makers, expanding the network of actors with whom to work on new projects.**

## OUR SUSTAINABLE DEVELOPMENT GOALS IN THE AREA:



**Since 2014 we have been working on Erasmus + projects dedicated to training, to youth and to all members of the communities that want help create a social change.**



# BEING IN THE WORLD, TO BE IN EUROPE

Being European means benefiting from the highest level of rights, protections and equality in the opportunities existing in the world. A flywheel of stability that continues to attract neighboring countries and eager to be part of an area of rights, peace, cross-border exchanges, Europe is today a mosaic of nations that seek to share pieces of their sovereignty, a destiny, of values common.

Being in Europe, in this way, becomes for us the opportunity to exploit this privilege in a perspective of connection and sharing of skills, tools, approaches.

Since the beginning of our activity, we have seen in the European context an interesting area where to animate a debate on International Cooperation issues and to bring to the attention of partners, stakeholders and public opinion the good practices emerging from the field projects.

After a long activity in Italy, in recent years, we have begun to participate in pan-European projects, which put at the same table civil society organizations from different countries to open a comparison of methodologies and approaches, which also involved different stakeholders between whose decision makers.

From some pilot experiences strong partnerships and consolidated partnerships were born, which today see us engaged in planning for strategic networking.

## DIGITAL COMMUNITY REPORTING

People's stories can give projects added value in terms of qualitative data and provide organizations and research teams with unique and surprising results.

These stories can be used to track key issues, get information on results and positive impact of policies, predict new services and organize local agendas, aiming for social change.

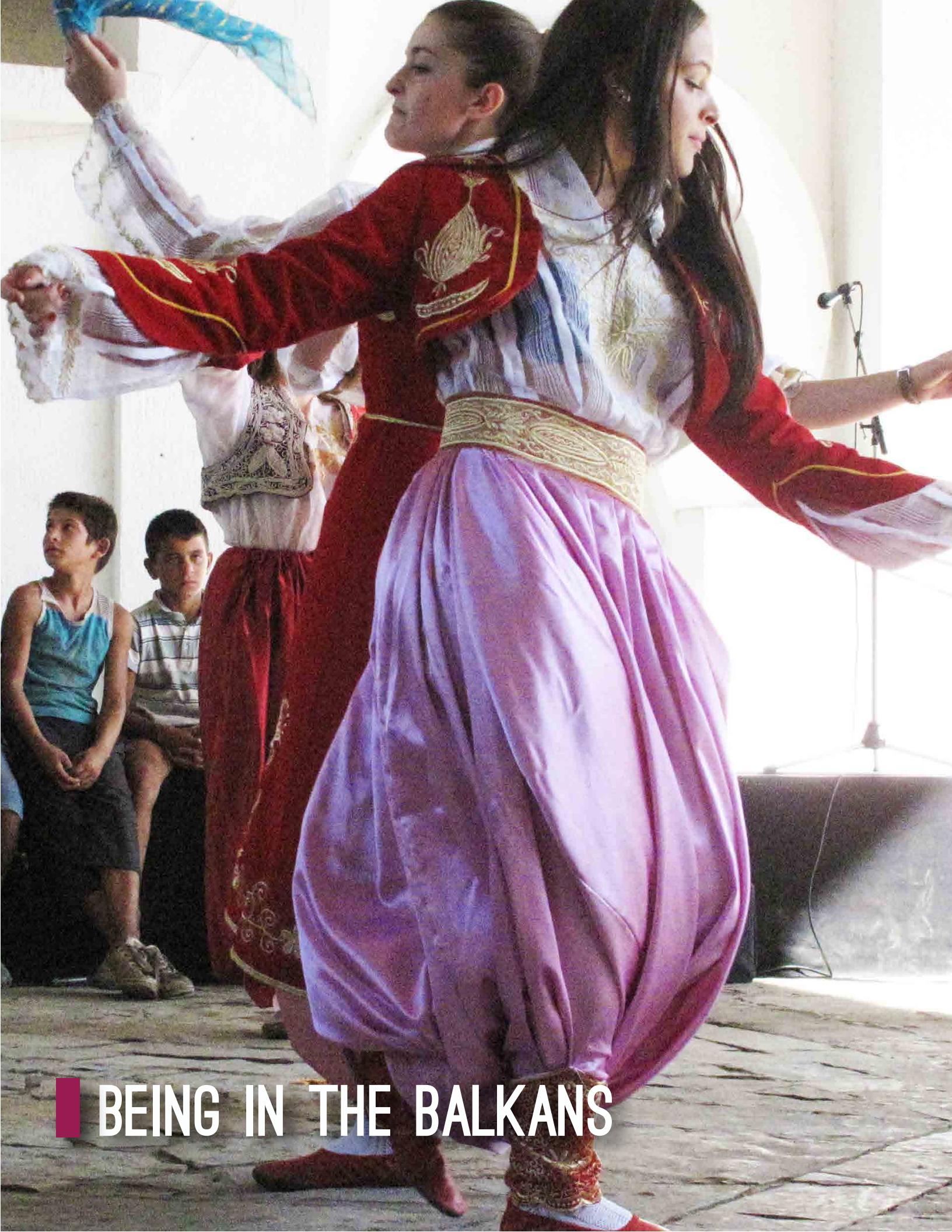
Starting from this assumption, the Digital Community Reporting is born, a tool for gathering the experiences of the communities that, thanks to the exchange with European partners with an expertise in the field of digital social communication, we have been able to study and make our own.

In this way we took part in different work groups, cross-cutting in Europe's planning, for the construction of a mechanism that makes people's digital testimonials available to decision makers and policy makers, to open a new bridge of dialogue between communities and political authorities at local and European level.

In line with our strategy in the area, we have put our skills into play to contribute to the definition of this methodology, addressed particularly to the most vulnerable groups in each community, and we then passed it on to our stakeholders and collaborators in Italy and in the world.

Storytelling and digital community reporting can help us in the planning phase, to track down key issues for our beneficiaries, as well as in the implementation and conclusion phase of the initiatives, as a tool to track and give voice to the impact of our Actions.





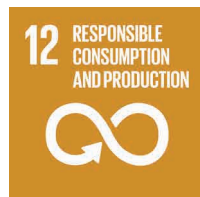
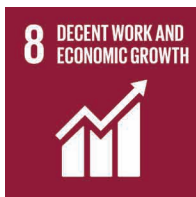
■ BEING IN THE BALKANS





**By stimulating civil society organizations and local governments to act together and concretely, we work in the Balkans to strengthen trust between communities and institutions in the area. We encourage the active participation of citizens in guaranteeing multi-ethnic integration, of the management of the company and to protect natural resources.**

## OUR SUSTAINABLE DEVELOPMENT GOALS IN THE AREA:



# BEING THERE, IN AN INTEGRATION PATH

We arrived in the Balkans in 1991, during the tragic war that broke out in Yugoslavia and since then we have worked with the people of Montenegro and Macedonia, to support the processes of integration and growth of civil society, promoting active participation and the enhancement of the culture of different community, with attention to the most disadvantaged groups, such as women, young people, disabled people, ROM population.

From 2018, we inaugurated a new route in Albania, starting to collaborate with other OSCs, management authorities and Italian and local municipalities.

In recent years, we have asked ourselves about the meaning of doing cooperation in the Balkan countries, now approaching the European Union.

In this sense, we do not believe that our role has been exhausted, but rather that it has evolved to consolidate itself in the mediation and facilitation between what is the European experience and that of local contexts.

And it is precisely in this perspective that our entry into Albania can prove to be strategic: it is not only a geographical connection point with Montenegro and Macedonia, but also the country that travels the fastest towards EU membership, taken as a good example of stability within the Balkan peninsula.

A function, ours, of a catalyst for inclusive development, which lays the foundations in a profound knowledge of the contexts and which is enriched thanks to expertise gained in other areas, such as the use of social enterprise as a model for strengthening the company.

## BEING IN ALBANIA

**Man-nature coexistence: possible? We believe in it.**

**For more than a year, together with the communities of south-eastern Albania, we have been carrying out awareness-raising, environmental education and capacity building actions.**

**And meanwhile, let's build.**

**We build an environmental awareness of participation, and we build sustainable instruments, such as the completed drinking-trough on the Permet heights.**

**A simple thing, with an important meaning, which demonstrates as well as in nature reserves human activities (such as breeding) can live in compatibility with wild nature.**



## BEING IN MONTENEGRO


In recent years, we have worked in Montenegro to strengthen relations with NGOs, CSOs and local public institutions, offering support in writing and managing projects with a focus on developing and improving social policies, working for the integration of the most vulnerable groups and on the promotion of sustainable tourism.

In the social field, the demand for innovative programs for employment in the country is growing, especially if aimed at young people, women and the disabled.

In Montenegro, in recent years, we are strengthening relations with local NGOs and CSOs, but also with public institutions, offering support in the writing and management of EU projects, development and improvement of social policies, in particular the labor integration of the most vulnerable groups, but also in the area of sustainable tourism development.

In the social field, the demand for innovative employment programs has grown, both for young people and for other more disadvantaged groups, women and disabled in particular. It is in this space that we have offered our experience, specifically promoting social entrepreneurship.

### OUR ROLE IN THE BALKANS ALWAYS MORE CLOSE TO EUROPE



Most of the Balkan countries are close to entering the European Union.

The time has come to question the role of Cooperation in this scenario of changes, adapting and evolving approaches and tools to the new needs of these contexts, without forgetting the unresolved criticalities.

## BEING IN MACEDONIA

Since 2009, we are in Macedonia to contribute to building a more just and peaceful society, respectful of the dignity of each member of the community, regardless of ethnic background, religious beliefs or political positions. Our program addresses inclusion and participatory development, detailing interventions in inclusive education, protection of human rights, capacity building and access to work, which see us alongside the Macedonian community, Roma communities, Civil Society Organizations and in support of emerging companies and local institutions.





**BEING IN MIDDLE EAST**

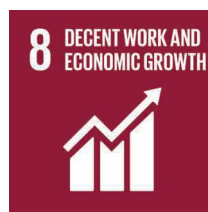




We are in the Middle East to contribute to the construction of more inclusive and cohesive societies, valuing cultural differences and focusing on innovative business and networking models.

We work as a stimulus and support for the use of opportunities and for reconnection among young people, communities, businesses, markets and institutions.

## OUR SUSTAINABLE DEVELOPMENT GOALS IN THE COUNTRY:



# DIFFERENCES: DEVELOPMENT FACTORS TO FACE COMMON PROBLEMS

We have been operating in the Middle East since 2003. An area often hit by crises, with an undeniable high degree of instability and that too often comes to the attention of the public exclusively for vicissitudes of violence, terrorism, war.

It is almost natural, to feel feelings of indignation, sadness, to feel different, to feel distant.

It is almost immediate to focus on what the differences are, looking away from what is instead, for an organization like COSV, the concrete sense of working in the Middle East, that is, the possibility of actively cooperating alongside reality that share many of our challenges.

The Middle East is instead a differently articulated context, but connected to us for historical, economic, cultural, political and social reasons, much more than we are used to thinking.

Cultural differences for us are a stimulus and resource for working together with similar problems, sometimes with deeply common roots.

Being in the Middle East, and working with and for civil societies, for the promotion of a common socio-economic growth, means working to promote shared values of civilization and cohesion, mixed with cultural diversity, for a future that speaks of cooperation and sharing, which is the only one that is sustainable.

## KEY WORD

### • ACCOUNTABILITY •

Accountability is the unconditional responsibility, formal or otherwise, for a person or a group of subjects (accountors), of the result achieved by an organization (private or public).

Accountability for the development of a project can refer to the obligations of the partners in acting in full compliance with the responsibilities, roles and performance objectives through prudent use of resources.

For evaluators, it is responsible for providing accurate, correct and credible reporting.

For the public administration is the responsible action of policy-makers towards their tax payers / citizens.

From GLOSSARIO di Social Value Italia, Termini Tecnici, 2016



## #FURSAISOPPORTUNITIES

Discover more on

Fb: @cosvngo

Youtube: COSV NGO

It is essential for Cooperation, being able to create conditions in the Countries of origin that produce wealth, jobs, possibilities, through inclusive development paths that enhance local realities.

In 2018, the FURSA initiative gave 10 new entrepreneurs the opportunity to realize their business ideas with social impact in Lebanon.

## A STORY MADE OF OPPORTUNITIES

Empowerment, Resilience, combating stereotypes: in 2018 we told the stories of our beneficiaries. Stories of opportunities, of ideas realized, companies launched, new awareness acquired.

The stories of Joseph, Maria, Salim and the other participants in the FURSA project, which formed aspiring entrepreneurs and gave them the opportunity to realize their business ideas with a social impact.

The stories of Fatiya, Mohammed, Maha, stories of a wife who wants to become and become an electrician, of a single mother who dreams of opening a plumbing shop, of a boy who escapes from the war and returns to build a future.

Experiences of Lebanese and Syrian, women and men, that with the VEEP project we have involved in specialized training courses, to make space in the Lebanese labor market.

Stories that tell us that behind the beneficiaries there are people, with strong ambitions and the determination to carry them out.

We can and we want give our contribution.

## FROM VULNERABILITY TO RESILIENCE STORIES FROM AL NABA'A.

Discover the stories

Fb: @cosvngo

Youtube: COSV NGO



# ■ BEING IN MOZAMBIQUE



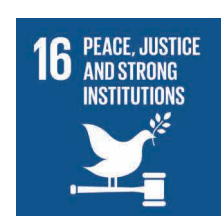
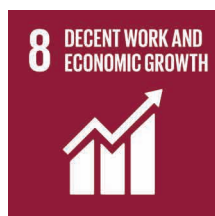




**We are in Mozambique to help create an inclusive sustainable development mechanism that is resilient to climate change.**

**Ours is a work of mediation, between communities, resource management groups and institutions, for the search for a new balance between the possibilities of growth and the need to protect natural resources.**

## OUR SUSTAINABLE DEVELOPMENT GOALS IN THE COUNTRY:



# A YEAR TO GROW AND CONSOLIDATE

2018 has been a very important year for the COSV in Mozambique: we have worked hard to be able to consolidate the relationships and support processes for the beneficiary populations of our interventions, through sustainable development initiatives. Sustainable, but also resilient.

Resilience and sustainability were our watchwords, both in the implementation phase of the activities and in the planning of new interventions.

This asset has consolidated very important partnerships, with strategic donors for COSV: first of all, the European Union and the Italian Cooperation.

We have expanded our areas of intervention, geographically and by sectors.

We have been able to combine the Renewable Energy, Social Enterprise and Worthy Work with the areas of intervention already consolidated in our program - Rural Development, Eco-governance and Capacity Building - strengthening a strong gender mainstream perspective, transversal to all our projects.

## KEY WORD

### • SUSTAINABILITY •

Ability to meet current needs without compromising the ability of future generations to satisfy their own. It declines on the three main dimensions: social, environmental and economic.

The social dimension of sustainability concerns the impacts that the organization makes on the social systems in which it operates. The environmental dimension of sustainability concerns the impacts on natural and non-living systems, including soil, air, water and ecosystems.

The environment includes the impacts related to inputs (such as energy and water) and outputs (such as gaseous or liquid emissions, and residues or discharges). Moreover, in the analysis can be included both considerations on biodiversity, on transport and on the impacts connected to products and services, and the respect of environmental norms and relative expenses.

The economic dimension of sustainability primarily concerns the company's economic performance, the impacts on the economic conditions of stakeholders and on economic systems at all levels (local, national and global).

Dal GLOSSARIO di Social Value Italia, Termini Tecnici, 2016

## CLIMATE CHANGES: REACT WITH COOPERATION

In Mozambique, we work for sustainable and resilient development.

We operate not only to build solutions to the identified problems, but also to ensure that these solutions are participatory and capable of reacting to external shocks that endanger the lives of our beneficiaries.

Since 1980 we have been in the country for the construction of a true Culture of Cooperation, to contribute to a long-term development based on the skills of local communities, on collaboration with institutions, on Human Capital.



# WE TURN ON OF RENEWABLE ENERGIES

Mozambique suffers from a lack of adequate infrastructure and electrical installations, especially in rural areas, due to prohibitive costs and large distances.

Throughout the country, access to energy only covers 24.2% of the population without providing an adequate service: frequent blackouts and fixed tariffs, regardless of consumption.

This limitation constitutes a very powerful brake on the area's development possibilities, and is combined with a marked gender disparity: women living in rural areas are bound to agricultural work - the only source of subsistence, from which they derive no economic value additional - they have no decision-making power, no equality of rights with respect to men.

From 2018, with the support of the Italian Development Cooperation Agency, we started to intervene on each of these elements, starting with the introduction of an efficient and sustainable solar energy system in the Zambezia region, among the poorest of the country.

Two rural areas will see the creation of a new plant and an enhancement of the technical skills of the associations present there, which will have the opportunity to improve their specific technical skills, with particular attention to the female component.

Completing our action will be the introduction of other development factors, such as improved stoves for saving wood consumption and reducing carbon emissions (ICS), irrigation installations and training sessions in the field of resource management, for the strengthening of community resistance and resilience to the arrival of external shocks.



Meanwhile, our work continues in the Gilé National Reserve, where we have been at our side for several years of natural resource management groups, of local authorities and communities in the buffer zone, for the enhancement and protection of biodiversity in the area.

Within the eco-tourism component of our Action, in 2018 we participated in the FIKANI Fair (Maputo International Tourism Fair), where we launched the spot "Gilé: A Heritage to Discover and Protect".

Watch the spot on  
Youtube: COSV NGO



# ■ BEING IN ZIMBABWE







**We are in Zimbabwe to help create a climate-resilient growth system. Ours is an emergency work geared towards development, building bonds, skills and innovative and sustainable infrastructures.**

## OUR SUSTAINABLE DEVELOPMENT GOALS IN THE COUNTRY:



## A PRESENCE THAT EVOLVES WITH THE CONTEXT

We have been in Zimbabwe since 1980. We started with emergency interventions that, since 1985, at the request of the local Ministry of Health, have focused particularly on a region of the country, Mashonaland West. For years, we have carried out specific programs aimed at reducing HIV / AIDS, in line with the national priority programs.

Since the 2000s, in the light of events in the country, attention has turned to changes in civil society, in particular with support actions and strengthening of the methods of participation in national political-social processes.

In recent years, we have mainly carried out emergency projects in response to the severe drought that struck the country, caused by the climatic phenomenon of El Nino, aggravated by a prolonged financial crisis.

### EMERGENCY, IN DEVELOPMENT PERSPECTIVE



**COSV has been present in Zimbabwe for more than thirty years. This has allowed us to strengthen relations with NGOs, associations, local authorities but above all with communities.**

**In 2018, we worked on emergency projects, aimed at strengthening food security and the resilience of small farmers, and in the meantime we reasoned with a view to development, creating training courses and translating new infrastructures, including solar powered water systems**

## A WORK IN STRATEGIC PERSPECTIVE

Zimbabwe shares many development challenges related to climate change resilience and the correct management of economic, human and natural resources with Mozambique. For this reason, in a perspective of harmonization with the program strategy - shared path that we conduct in each country in which we operate - our Action and design in Zimbabwe sees the continuous

search for synergies with the work carried out in Mozambique, towards the creation of a regional hub for Southern Africa.

In this sense, the interventions in Zimbabwe, during 2018, have strengthened the work done so far on rural associations and the creation of consortia and have opened themselves to energy innovation, for the development and dissemination of sustainable agro-economic strategies, innovating agri-business and focusing on circular economy models.





**BALANCE SHEET**

**COSV**  
**VIA SOPERGA 36 MILANO**  
**C.F. 80090670581**

**financial standing 2018**

	31/12/2018	31/12/2017	Difference
<b>assets</b>	16.846.672,22	15.446.188,77	-408.711,87
<b>A) Credits with members for payment of shares</b>			0,00
<b>B) Immobilizations</b>	150.277,78	149.177,45	-10.480,53
<i>I - Intangible assets</i>	0,00	317,20	-761,28
1) Establishment and enlargement costs	0,00	317,20	-761,28
2) Leasehold Improvements			0,00
4) Concessions, licences, marks and alike rights			0,00
7) Software			0,00
<i>II - Tangible assets</i>	125.392,07	123.962,26	-7.007,72
3) Other goods			0,00
- furniture, machinery and plants			0,00
- (amortization fund)			0,00
- motor vehicles	122.086,30	118.355,88	0,00
- (amortization fund)	-101.694,86	-99.394,25	-7.007,72
- Movable	105.000,63	105.000,63	0,00
4) Current immobilizations and advances			0,00
<i>III - Investments</i>	24.885,71	24.897,99	-2.711,53
- beyond the financial period	24.885,71	24.897,99	-2.711,53
1) Holdings			0,00
2) Credits	19.914,31	19.926,59	- 2.711,53
3) Other shares	4.971,40	4.971,40	0,00
<b>C) Current assets</b>	16.696.394,44	15.297.011,32	-398.231,34
<i>I - Stocks:</i>	0,00	0,00	0,00
<i>II - Debtors:</i>	14.603.136,84	13.242.138,40	- 1.238.465,58
1) Partners	38.470,97	177.288,39	160.508,13
a) Amounts owed by partner to be reported	38.470,97	177.288,39	160.508,13
2) Donors	14.543.046,82	13.064.133,66	-1.399.034,81
- other co-financing donors	14.543.046,82	13.064.133,66	-1.399.034,81
3) Amounts owed by Others	21.619,05	716,35	61,10
b) Others	21.619,05	716,35	61,10
<i>III - Financial assets</i>			0,00
<i>IV - Liquid availabilities</i>	2.093.257,60	2.054.872,92	840.234,24
1) Banking and postal deposits	1.146.518,84	1.812.531,95	886.768,20
2) Cheques			0,00
3) Cash money and values	831,66	745,94	-372,37
4) Banking deposits and cash values local units	871.802,66	241.595,03	-46.161,59
5) Field money transfer (to be reported)	74.104,44		0,00
6) Money transfer to local unit received following year			0,00
<b>D) Prepayments and accrued income</b>			0,00





**COSV**  
**VIA SOPERGA 36 MILANO**  
**C.F. 80090670581**

**financial standing 2018**

	31/12/2018	31/12/2017	Difference
<b>liabilities</b>	<b>16.846.672,22</b>	<b>15.446.188,77</b>	<b>-408.711,87</b>
<b>A) Net patrimony</b>			<b>0,00</b>
<b>I - Available capital share</b>	<b>416.173,69</b>	<b>349.291,91</b>	<b>5.959,62</b>
1) Result for the financial year	66.881,78	5.959,62	-8.386,44
2) Results for the previous financial years	349.291,91	343.332,29	14.346,06
3) Statutory reserves			0,00
<b>II - Fund of the organization</b>			<b>0,00</b>
<b>B) Provision for liabilities and charges</b>	<b>237.544,24</b>	<b>237.544,24</b>	<b>0,00</b>
1) Pensions and similar obligations			0,00
2) Others	237.544,24	237.544,24	0,00
a) Risk Fund			0,00
b) Donors Financing Risk Fund	237.544,24	237.544,24	0,00
<b>C) Retired pensions for dependents workers</b>	<b>51.027,53</b>	<b>40.706,03</b>	<b>14.521,23</b>
<b>D) Creditors</b>	<b>16.076.301,53</b>	<b>14.770.844,50</b>	<b>-424.139,58</b>
2) Bank loans	1.261.619,64	1.222.024,45	-1.016,55
a) bank loan on donors'receivable	1.208.725,59	1.143.069,29	24.043,41
b) medium term bank loan	52.894,05	78.955,16	-25.059,96
3) Amounts owned to other donors	14.370.249,30	13.059.703,06	-274.488,34
<b>Partners</b>	<b>163.000,00</b>	<b>163.000,00</b>	<b>0,00</b>
<b>Donors</b>	<b>14.207.249,30</b>	<b>12.896.703,06</b>	<b>-274.488,34</b>
4) Payments received on account			0,00
5) Amounts owed to suppliers	289.430,18	325.769,12	-88.456,99
6) Tax debts	15.219,93	9.167,41	-17.095,11
7) Taxation and social security	12.939,62	15.287,53	-63.931,39
8) Other creditors	126.842,86	138.892,93	20.848,80
<b>E) Accruals and deferred income</b>	<b>65.625,23</b>	<b>47.802,09</b>	<b>-5.053,14</b>


**COSV**  
**VIA SOPERGA 36 MILANO**  
**C.F. 80090670581**

managerial statement - year 2018							
charges	31/12/2018	31/12/2017	Difference	proceeds	31/12/2018	31/12/2017	difference
<b>1) Charges from principal activities</b>	<b>5.499.590,72</b>	<b>4.963.457,43</b>	<b>536.133,29</b>	<b>1) Proceeds from principal activities</b>	<b>5.357.620,35</b>	<b>4.971.398,10</b>	<b>386.222,25</b>
1.1) Project's expenses	5.499.590,72	4.963.457,43	536.133,29	1.1) From project contributions	5.159.855,80	4.631.295,57	528.560,23
1.2) Services			-	1.2) From contracts with public bodies			-
1.3) Possession of third parties' goods			0	1.3) Partners' contributions	197.764,55	340.102,53	142.337,98
1.4) Personnel			0				0
1.5) Amortization			0				0
1.6) Other management charges			0				0
<b>3) Charges from secondary activities</b>			-	<b>3) Proceeds from secondary activities</b>			0
3.1) Raw materials			0	3.1) From project contributions			0
3.2) Services			0	3.2) From contracts with public bodies			0
3.3) Possession of third parties' goods			0	3.3) From members and partners			0
3.4) Personnel			0	3.4) From non members			0
3.5) Amortization			0	3.5) Other proceeds			0
3.6) Other management charges			0				0
<b>4) Financial and patrimonial charges</b>	<b>69.610,45</b>	<b>62.644,29</b>	<b>6966,16</b>	<b>4) Financial and patrimonial proceeds</b>	<b>76,61</b>	<b>1,17</b>	<b>75,44</b>
4.1) On banking loans	55.165,42	47.802,09	7.363,33	4.1) From banking deposits	76,61	1,17	75,44
4.2) On other loans			-	4.2) From other activities			-
4.3) From building property			0	4.3) From building property			0
4.4) From other patrimonial goods			0	4.4) From other patrimonial goods			0
4.5) Banking charges	14.445,03	14.842,20	-397,17				0
<b>5) Extraordinary charges</b>	<b>18.900,28</b>	<b>53.610,97</b>	<b>39.710,69</b>	<b>5) Extraordinary proceeds</b>	<b>24.168,38</b>	<b>10.290,71</b>	<b>13.877,67</b>
5.1) From financial assets	8.682,79		8.682,79	5.1) From financial assets	24.168,38	10.290,71	13.877,67
5.2) From real assets			-	5.2) From real assets			0
5.3) From other assets	10.217,49	58.610,97	-48393,48	5.3) From others			-
<b>6) General support charges</b>	<b>208.126,04</b>	<b>326.554,48</b>	<b>118.428,44</b>	<b>6) General support proceeds</b>	<b>481.243,93</b>	<b>435.536,81</b>	<b>45.707,12</b>
6.2) Services	38.736,82	86.891,87	-48155,05	6.2) Private funds	78.981,34	42.436,10	36.545,24
6.3) Possession of third parties' goods	42.171,21	42.398,45	227,24	6.3) Other revenues		78.972,16	78.972,16
6.4) Personnel	87.108,63	178.613,93	91.505,30	6.4) HQ cost recovery	402.262,59	314.128,55	88.134,04
6.5) Amortization	9.625,53	7.769,00	1.856,53				0
6.6) Other management charges	30.483,85	10.881,23	19.602,62				0
<b>7) Other charges</b>	<b>0,00</b>	<b>0,00</b>	<b>-</b>	<b>7) Other proceeds</b>			<b>0,00</b>
7.1) Risk fund	-	-	0,00				0
<b>TOTAL CHARGES</b>	<b>5.796.227,49</b>	<b>5.411.267,17</b>	<b>384.960,32</b>	<b>TOTAL PROCEEDS</b>	<b>5.863.109,27</b>	<b>5.417.226,79</b>	<b>445.882,48</b>
<b>Positive managerial account</b>	<b>66.881,78</b>	<b>5.959,62</b>		<b>Negative managerial account</b>			





**REPORT FROM THE BOARD OF AUDITORS  
CLOSED AS AT 31 DICEMBER 2018**

**To the attention of the members of the assembly of COSV - "Coordinamento delle  
Organizzazioni per il Servizio Volontario"**

The COSV's accounting period balance as closed as at 31 December 2018 composed by the financial standing, the profit and loss account and the supplementary note, was voluntarily submitted to the Board of Auditors.

The examination was conducted according to generally accepted auditing standards by reference to correct the accounting standards issued by the National Councils of Chartered Accountants and Public Accountants, and where necessary, international bodies and professional bodies in respect of the document entitled "Independent control over the non-profit organizations and the contribution of the professional Chartered Accountant and Accounting Expert" adopted February 16, 2011 by the National Council of Certified Accountants and Chartered Accountants, as well as subsequent revisions or additions.

The accounting balance represents the previous accounting period data for comparative purposes.

The aforementioned budget as a whole has been drawn up clearly and give a true and fair view of the financial position and operating results of COSV - Coordinamento delle Organizzazioni per il Servizio Volontario, for the year ended December 31, 2018, in accordance with correct principles accounting.

Milan, 26th of June 2019

The Auditor  
Dott. Maurizio Biraghi

