



# COOPERATION AND MIGRATIONS: A NEW CHALLENGE

The 2017 has been strongly marked by the impact of migration flows from Africa and Middle-East on Europe.

As migrating is a *right*, also understanding what must be tackled along the way is fundamental: the filth of the camps in Libya, the risk of drowning in the Mediterranean.

Also deciding to stay in the own Country is a *right*. Here ties the strong link with the international cooperation. The by now impoverished and devalued slogan «Let us help them in their own home» constitutes for us, since ever, a vital value for our work.

Migration phenomena are a complex reality, not exclusively linked to the urgency of escaping wars, persecutions and environmental disasters seeking asylum, where the only possible answers are reception and protection, as a human duty and right ensured by international conventions, as well as by our Constitution.

The thrust to the migration is the rightful ambition to improve our (or our family's) life conditions, that has to be accompanied, as possible, by the fully understanding of the migration trail that too often breaks against the harsh reality of trafficking, false promises, abuses, suffering, death.

Hence, our aim of developing – together with the migrant populations – a truthful narration of the migration trail.

Emigrate is a *right*, the right to get of from the own Country to find refuge, a job, a new life.

Cinzia Giudici, President



## LOCAL OPPORTUNITIES: A CONCRETE ALTERNATIVE TO MIGRATIONS

COSV relates itself to the migration phenomenon in quality of operating organism, that sees in the cooperation the chance to create local opportunities, as a real and concrete alternative to migrations.

Alongside the fulfilment of primary needs, in fact, is it essential to create in the Country of origin the conditions to produce wealth, employment, possibilities, through inclusive development paths, that enhance local realities.

Thus, we work following **partnership and networking approach**: we consider as necessary the collaboration with local, international and Italian interlocutors, able to satisfy the need of reconnection among young, communities, enterprises, markets and institutions.

We are not entrepreneurs, neither social enterprises, we are *third party*.

We have the tools to connect different sectoral and geographical realities, so that, through networking sharing, new methodologies, activities and enterprises will set up.

This to provide, especially young people, with the opportunities to concretely realize their aspirations and, at the same time, being able to contribute to their family economy without leaving their Country.

What we want is to create local conditions to make sure migration to be an informed choice and not an act driven by extreme poverty or the absence of any future.



## COSV IN THE NETWORK

The activity carried out by COSV in the network, in the 2017, reconfirms the idea that *on your own is more difficult than together*, especially when coping with issues that need a deep research. A good part of the job that COSV does in the network takes place in relation with the other NGOs belonging to Link2007, but also with MAE and AICS, and translates itself in very concrete situations, like the participation into panels where new rules and procedures are discussed.

### IMPACT ASSESSMENT

The international cooperation requires – to realize a correct evaluation of the impact of its interventions – the development of specific measures for each context, that often are very complex.

The need of deepen better this issue, lead to the constitution of a working group of external experts and professionals belonging to Link2007 NGOs, known for their competence in the field of impact evaluation and theory of change.

The result will be a first step in the path for the promotion of an impact culture on the Italian level, that will make the evaluation a daily practice.

### NATIONAL COLLECTIVE AGREEMENT: NGOs – SYNDICATES

It was the renewal, adapted to the new work legislation, of an agreement now at its third re-elaboration, signed by NGOs networks, Link2007 and AOI, with the syndicates CGIL, CILS and UIL.

Italian NGOs strongly perceive the need of recognition of the specific role of their operators, inserted in humanitarian aid and cooperation projects, both abroad and in Italy.

Also in the premise of the agreement, is highlighted how NGOs play a peculiar and often very complex job: thus, the protection of their operators becomes a fundamental ethical element.

The agreement, in fact, includes an improved tutelage for diseases and maternity, comparing to what is provided by the law on coordinated and continuative collaboration contracts, above guaranteeing adequate insurance cover.

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# COSU

We are a non-profit association with legal personality, founded in 1968, engaged in development and humanitarian aid interventions in Europe, Balkans, Southern Africa and Middle East. Since 1972, we have the recognition by the General Directorate for Development Cooperation of the Italian Ministry of Foreign Affairs and, from over thirty years works with the leading agencies of the United Nations and its numerous offices as well as with funds from the European Commission.

We operate for peace, human rights respect and environment protection, through inclusive development paths, built basing on partnership and networking approach, that enhance local realities.

Our association is fully independent both organizationally and politically and operates rejecting those behavior that compromise its decision-making autonomy or which do not represent the reality of the project countries in a correct and respectful way, also of the dignity of persons.



# OUR MISSION

Our work is oriented to the reconstruction of share capital and to the establishment, through and in the communities, of strong relations, to sustain important political and economic transformations underlying progress.

The program undertaken by COSV in recent years, consists of several projects that – even if realized in different context – are deeply connected and put their roots down in the

## Sustainable Community Approach



Promoting  
**multiculturalism**  
and dialogue

Environmental  
Sustainability:  
Mediating between  
economic growth  
possibilities and the  
protection of natural  
resources



Chasing  
inclusive and  
long-lasting  
development,  
through social  
enterprise and  
networking  
models

Supporting local partners and  
create multi-stakeholder  
networks, based on  
partnerships and trust





# VALUES AND IDENTITY

## Independence & network

COSV belongs to itself:  
it is not tied to political  
parties or interest groups  
and it is partner of  
numerous networks and  
national and international  
coordination committee



## Being Third Party

Squeezed between  
conflicting interests, our  
role is to be "third part."  
We are on the civil  
society side and its  
values, which we also  
uphold before Italian  
and European  
institutions

Neither rambo  
Nor martyrs

But professionals, solid in  
their motivations and  
oriented to the  
development of their skills,  
in order to improve  
effectiveness and  
efficiency

## Cooperation, not charity

We believe in the "culture of cooperation" understood  
as solidarity between communities and combat  
against mechanisms that create inequality.





# THE STRATEGY



Identify and develop the potential of beneficiaries and partners, even in search for new sectors



Identify significant stakeholders to create networks to exchange information and content and defining strategic partnerships



Participation to network in which to be promoters of strategies



Develop multifactorial analysis skills for mapping the real needs



Ensure the constant information flow with the field through discussions and strategies planning (Field -Italy)

The analysis the COSV has been running, pushes more and more towards a necessary diversification of interventions, tools and methodologies.

Alongside the fulfilment of primary needs, in fact, is it essential to create in the Country of origin the conditions to produce wealth, employment, possibilities, through inclusive development paths, that enhance local realities.

Thus, we work following partnership and networking approach: we consider as necessary the collaboration with local, international and Italian interlocutors, able to satisfy the need of reconnection among young, communities, enterprises, markets and institutions

# HUMAN RESOURCES

The internal educational experience, that from 2016 has been concentrated on local offices (Maputo and Beirut), proceeded in 2017 with two thematic focuses: *community approach for local development* and *organizational accountability* in administrative processes.



Then, the involvement of the team followed a sector criteria, leading colleagues engaged on the same fields but in different context to a discussion and to the development of new internal guidelines.

In February, the workshop *Local development through a sustainable community approach* took place, and the colleagues involved on projects with local communities in Mozambique, Macedonia, Montenegro and Middle-East shared methodologies and tools of the community approach, identifying the key elements of the uniqueness of COSV approach, declined in different contexts.



External relations and networking remain a pillar of our action, thus the invitation has been extended to advisors and stakeholders of our organizational network, contributing to a constructive dialogue on presented proposals.

# HUMAN RESOURCES

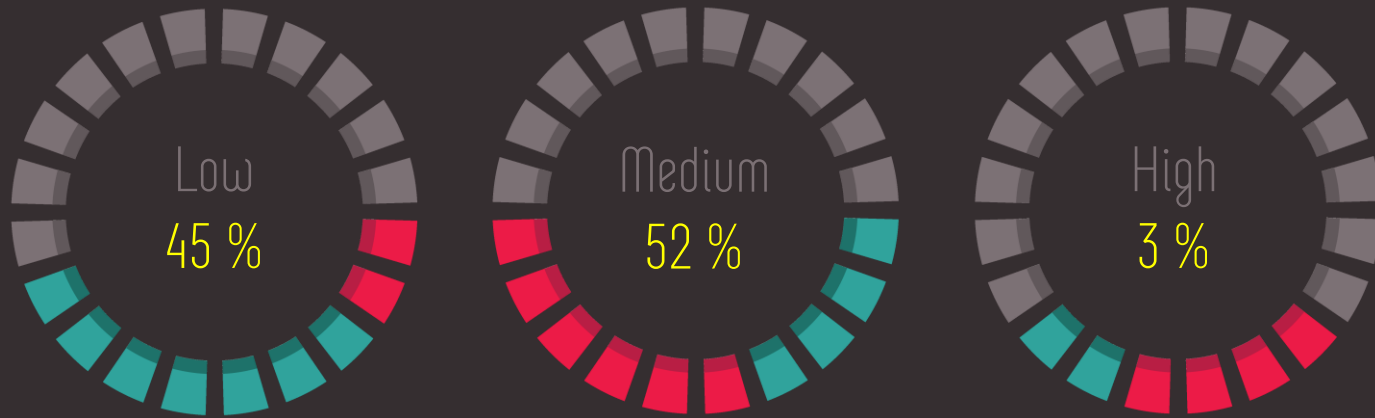


In October, Milan headquarter hosted the second important thematic meeting of the year: a workshop for local administrators on strategies, working tools, processes and Donors procedures.

With the colleagues from Beirut, Maputo and Harare and the administrative direction of Milan, updated models have been developed and specific competences have been improved, to be always in line with international standards.

The educative paths implemented, involving all COSV team across contexts, allowed us to work directly on the construction of internal professional networks, essential to capitalize good practices and enhance dialogue among colleagues belonging to different offices, reinforcing the sense of belonging, founded on the effective participation to the realization of COSV mission.

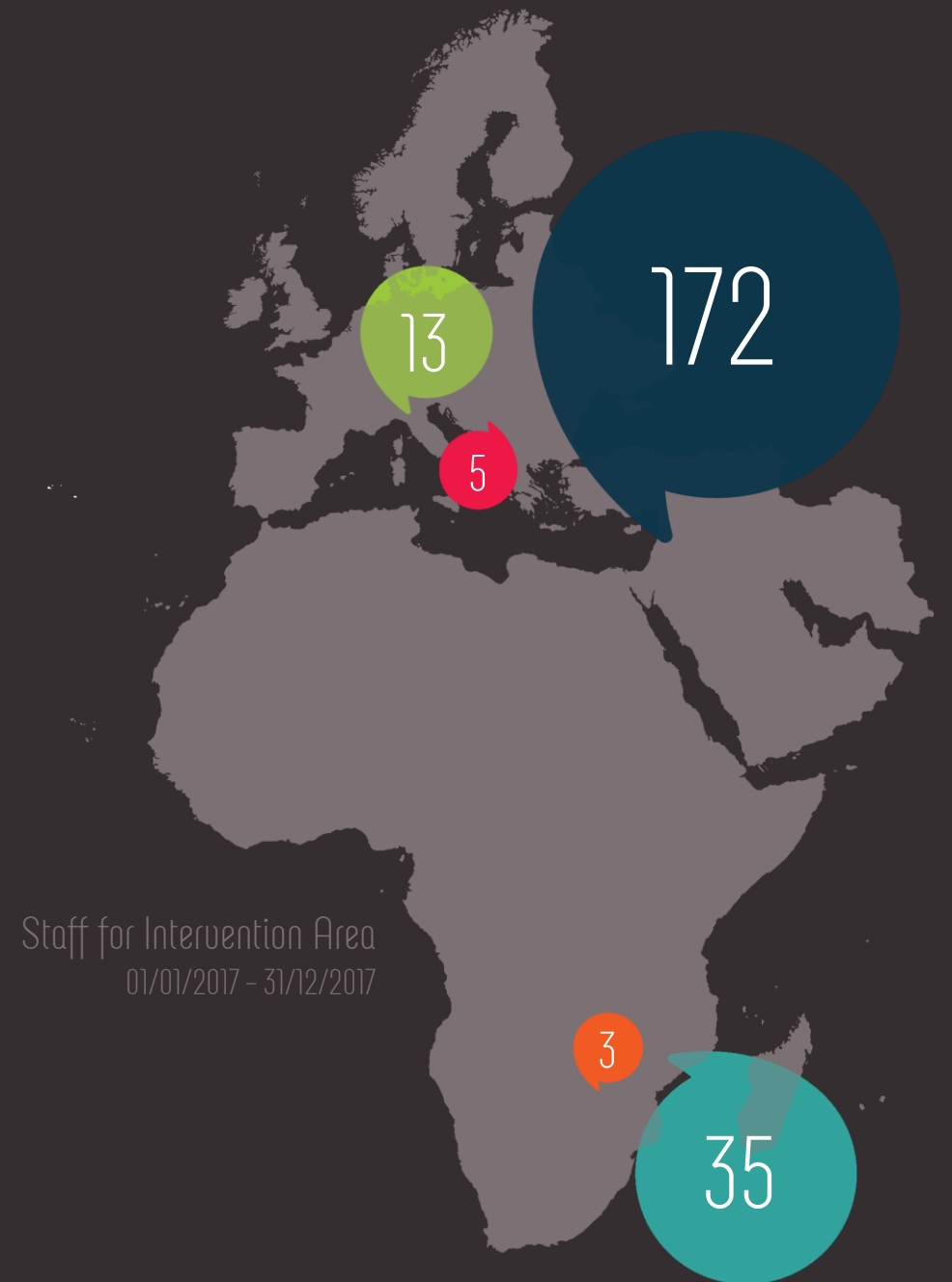
# HUMAN RESOURCES: some data



Local Staff; Level of qualification and gender



Local Staff: gender



Staff for Intervention Area  
01/01/2017 - 31/12/2017

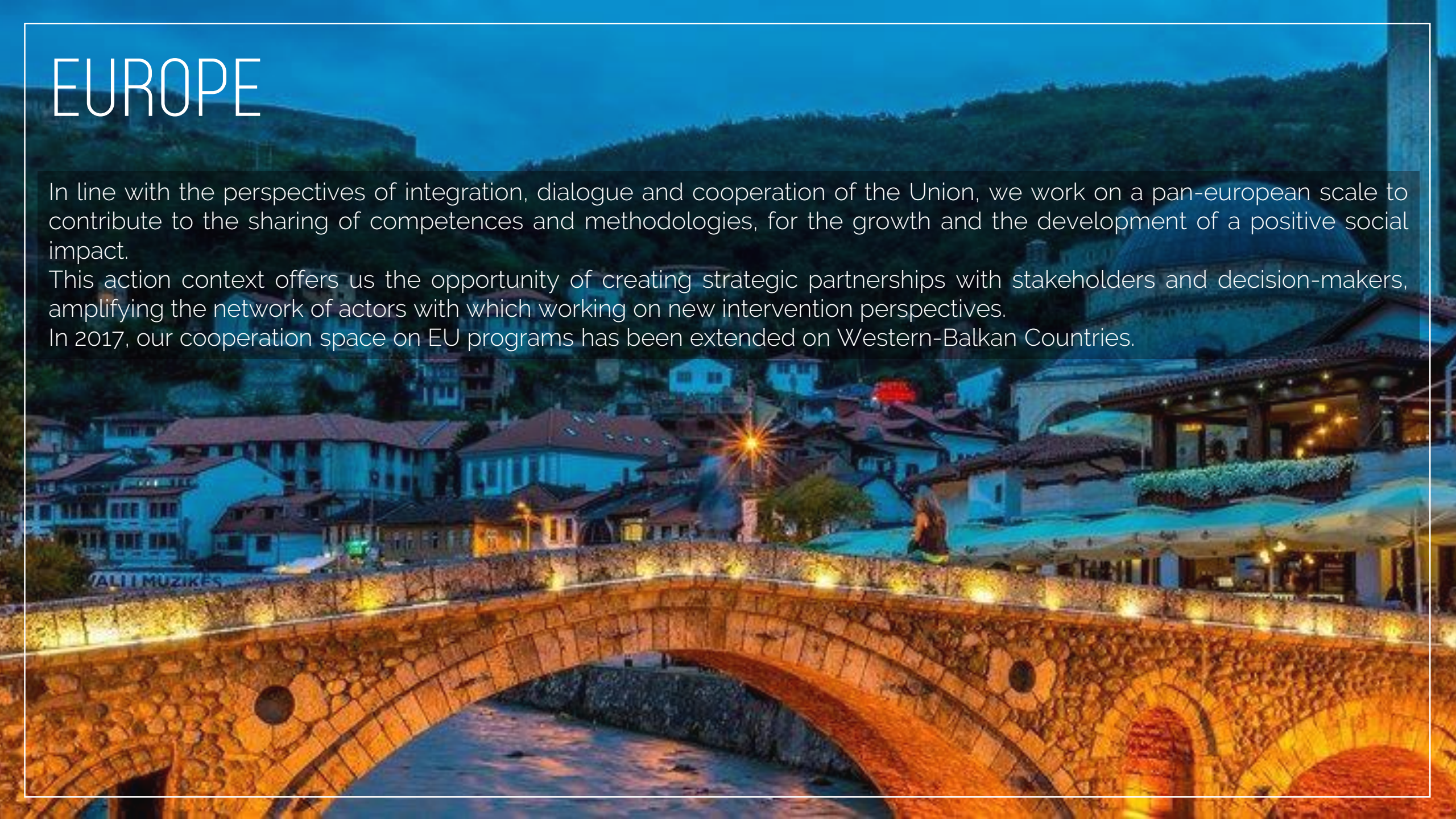


# EUROPE

In line with the perspectives of integration, dialogue and cooperation of the Union, we work on a pan-european scale to contribute to the sharing of competences and methodologies, for the growth and the development of a positive social impact.

This action context offers us the opportunity of creating strategic partnerships with stakeholders and decision-makers, amplifying the network of actors with which working on new intervention perspectives.

In 2017, our cooperation space on EU programs has been extended on Western-Balkan Countries.





# EUROPEAN ACTIVITIES

1

## PROJECTS AND NETWORKS IN THE AREA:

Italy, United Kingdom, Germany, Spain, Poland, Sweden, Albania, Croatia, Macedonia, Serbia, Bosnia and Herzegovina, Bulgaria, Kosovo, Romania

2

## TARGET GROUP:

Educators, teachers, CSOs, local authorities, Erasmus+ project coordinators, NEETs, Youth Workers

3

## PARTNERS:

People's Voice Media – Change Maker AB – The Comparative Research Network – Fundacion intras – CSRMP Poland – NGO THY – Beyond Barriers – Udruzenje Mladi za Mir (Bosnia and Herzegovina) – Global Organization for Development – Ocean Znanja u Republici Hrvatskoj – SFERA Macedonia – NaturKultur e.V. – Asociatia Tinerilor Cu Initiativa Civica – Somborski Edukativni Centar



# OUR VOICES



During 2017, the project – already active in the previous annuality – takes shape and becomes known among stakeholders on european level, thanks to the potential of storytelling tool.

People stories can give an added value in terms of qualitative data and provide organizations and research teams with unique and surprising insights. They can be used to identify key-issues, obtain information on results and positive impact of politics, providing new services and re-organizing local agendas, seeking social change.

# OUR VOICES

It still doesn't exist a mechanism that makes available for decision and policymakers these precious digital testimonies.

Thus, the project has chosen to develop a pan-European program of trainings on Digital Community Reporting, to learn to curating and packaging communities stories, getting details and relevant information.

In may, project partner organizations reached us in Milan for the sharing of objectives, the definition of roles and activities and the presentation of the stakeholders identified in different contexts.

During the year, stakeholder of different partner Countries – journalists, educators, authorities and policy makers, social cooperatives – contributed in a significant way to the design of training curriculum, that will be launched in Berlin in 2018.

Needs, feedbacks and advices on good practices have been collected by different coordinators and constituted the basis for the discussion on project strategy during the transnational partnership meeting held in November in Czesochowa (Poland) – as well as an essential reference for the development of the curriculum of the Digital Curation Training.





# MIDDLE EAST



We want to contribute to the development of more inclusive and cohesive societies, To reach this result, we adopted an approach funded on two pillars: Social Cohesion and Inclusive Economic Development. Our strategy underlines two important concepts: the downward and upward accountability. The downward accountability expresses the need of ensure the efficiency of our Action versus beneficiaries, while the upward accountability addresses donors and trustees. These elements allow us to offer a continuative qualitative evaluation process, that satisfies the growing need of transparency.

# ACTIVITIES IN MIDDLE EAST

1

## PROJECTS AND NETWORKS IN THE AREA:

Beirut, Mount Lebanon, Bekaa e North Lebanon.  
Erbil (KRI)

2

## TARGET GROUP:

Refugees and hosting communities, multi-ethnic no profit organizations, young unemployed, women, local municipalities and local social enterprises.

3

## DONOR:

Italian Agency for Development Cooperation  
European Union  
Deutsche Gesellschaft für Internationale Zusammenarbeit

## PARTNERS

North LEDA - Al Fanar - Rwanga Foundation - Maryam AlAdhra Monastery - Deir Mar Musa Monastic Community - The General Directorate of Arts and Culture - Duhok, CoC Tripoli and Zahle - PROMOS (Milan Chamber of Commerce) - "Al Majmoua" - Sadaa Al Bekaa - Al Hadatha Community Center - Public Interest Design Levant (PID) - ALI (Association of Lebanese Industries), Beyond R&D, Lebanese International University - Campus of Zahle, Beirut -Arab University - Campus of Tripoli - Jinan University - Campus of Tripoli, Avanzi Sostenibilità per Azioni, CGM Cooperative Group Gino Mattarelli

The Vocational Education & Employment Programme (VEEP) allowed COSV to develop a fruitful cooperation with many major stakeholders of the Lebanese industrial market: The Association of Lebanese Industrialists (ALI), the Chamber of Commerce, Industry and Agriculture of Beirut and Mount Lebanon (CCIABML), the National Employment Office (NEO), under the Ministry of Labor, were all present during the kick off meeting of the project, held at the Innovation Factory Beirut on last 19th December 2017.

This cooperation led to an analysis of the Mount Lebanon industrial market, representing pilot area for the project, through key informants from the above mentioned stakeholders. The analysis aimed at gathering a general understanding of the economic situation for the Lebanese industrial market and highlights the actual skills gap which affects the efficiency of the labour market itself.

The findings of the industrial market analysis will converge into the development of a data management system (DMS). The collected data will be used to better address the skills gap problem and support Lebanese industrial market stakeholders in their job. The DMS will consist ultimately in a database and job matching mobile application that will address job seekers and entrepreneurs of the Mount Lebanon Governorate.

This should improve the conditions of local vulnerable population, both hosting communities and the inflow of Syrian refugees caused by the current Syrian Crisis, supporting COSV vision of Social Cohesion and Inclusive Economic Development. The ownership of the DMS will be left in the hands of a consortium formed by the above mentioned stakeholders, to ensure sustainability to the process.



In the region of North Lebanon and Beqaa, we started a project for the promotion of a sustainable inclusive business model, replicable and able to convey stability, development and social innovation in the area: "Leb Inc: Promoting Inclusive Business in Lebanon".

During the year, we built a strong relation with the 3 local Universities (Beirut Arab University-BAU; Lebanese International University – LIU; Al Jinan University), in different regions of the Country (Beqaa and North Region). Supported by our local partner Beyond Reform & Development, we organized two big events - In collaboration with



Tripoli and Zakle Chambers of Commerce – to launch the project and for the development of a mobile App by students and small entrepreneurs.

This events aimed at involving students and SMEs as active actors in the collection of data on labour market.

Teams of young and entrepreneurs will collect and analyze the information, and will make sure that those will be integrated in university curricula and/or utilized to design training/educative programs complementary to formal education paths.







# THE LABOR MARKET OBSERVATORY

LMO (The Labor Market Observatory) it's one of the three components of Leb.Inc initiative; its goal is to collect data on Lebanese labor market, through the utilization of an online platform, to connect private companies, educational institutes and young students.

Above new curricula, in line with market requests, and social innovation Hubs – to be realized with 3 universities in the North and Beqaa – our objective is to provide an inclusive socio-economic answer to local economies challenges. We want to meet market needs, contributing to the creation of job positions, by promoting the skills-matching and improving the communication on Lebanese private sector needs.



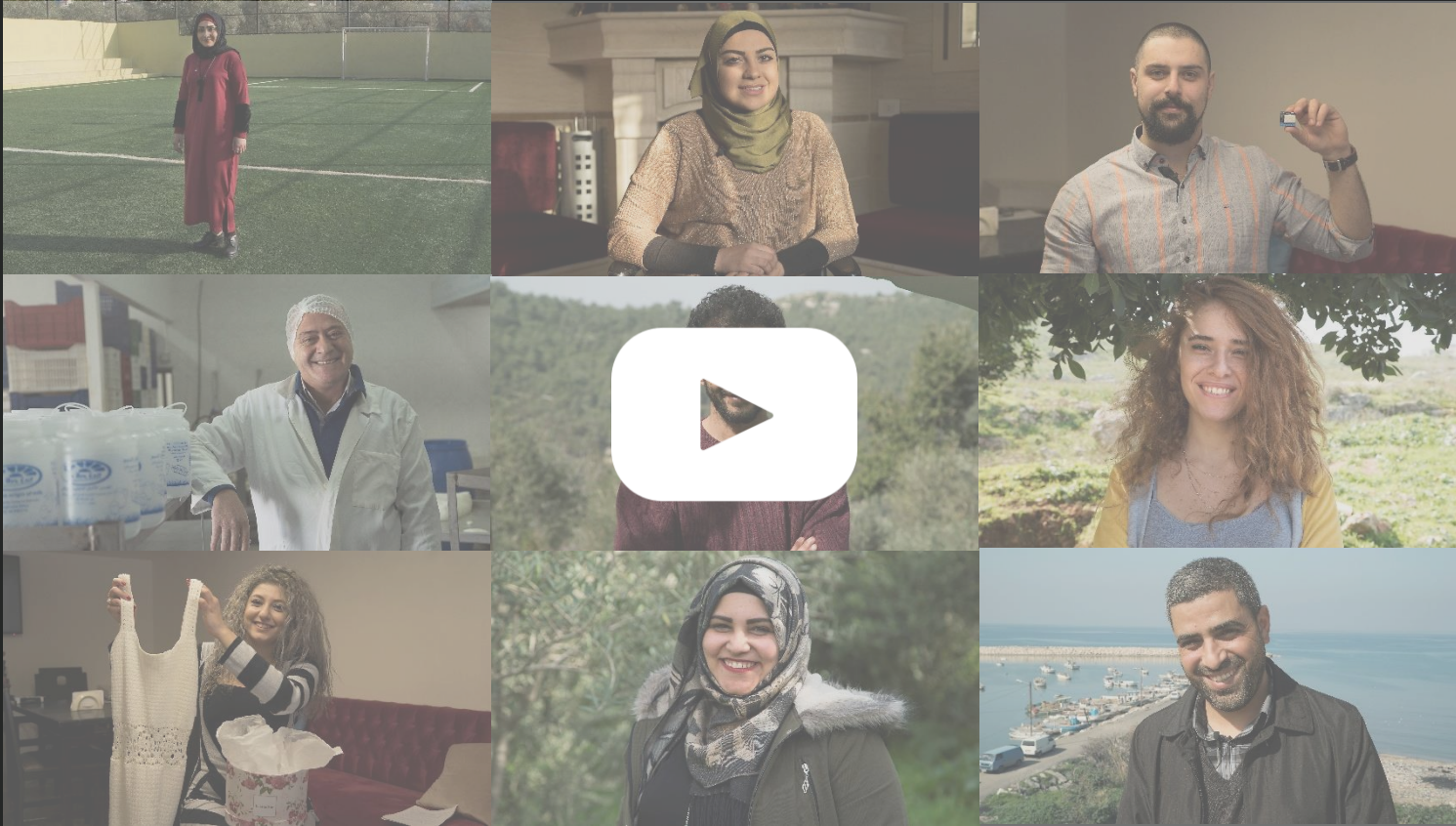
From the partnership with Rwanga Foundation and Search for Common Ground, about two years ago FURSA consortium has born, for the promotion of a new inclusive and sustainable growth rhythm in Lebanon and KRI. With this initiative, we want to reinforce communities resilience and social cohesion among Syrian refugees, displaced persons and young of hosting communities in the region.

To do it, we work as Hubs and promoters of entrepreneurial ideas in different sectors of local market. During the year, PROMOS (representing Milan Chamber of Commerce) signed partnerships with the Kurdistan Federation of Chamber of Commerce and Industry/Iraq and the Chamber of Commerce, Industry and Agriculture of Zahle and Bekaa and, before, with the Lebanese Chamber of Commerce. In the framework of this project we participated in each one of these meetings, to enhance partnerships between cooperation and profit sectors. With the same purpose, we have implemented trainings and internships in matter of technologies of communication and information, hospital services

and tourism, marketing and agri-food processing. After a serie of capacity building sessions, we selected candidates for the allocation of sub-grants, for the realization of their own business ideas. Participants have been supported in the creation of business plans, submitted in a final phase to the evaluation of a committee. Finalists have been chosen following objective and transparent criterias, including the concrete perspective of answering to a need or to a lack in the market, creation of employment and sustainability.



# A STORY MADE OF OPPORTUNITIES



Syrian, Lebanese and French, women and men, young entrepreneurs: they had **ideas of social impact businesses** and with our support made them come true.

In this video, the story of project FURSA beneficiaries.





# FOCUS ON: SOCIAL ENTERPRISE

## AN ANCIENT CONCEPT, WITH A NEW NAME

Inclusion and sustainability: those are the two fundamental characteristics that we look for, for the development in the different intervention contexts, especially in the Mediterranean region.

Here, a variety of actors already operate in the business sector, paying attention to social impact, being precursors of the constitution of a system conceivable as a third way between the two maximum systems of *profit* and *no-profit*.

An approach that we felt natural and important to promote, by exploiting pre-existent contacts with the Italian social business world – social cooperatives – and creating new ones at European and International level.

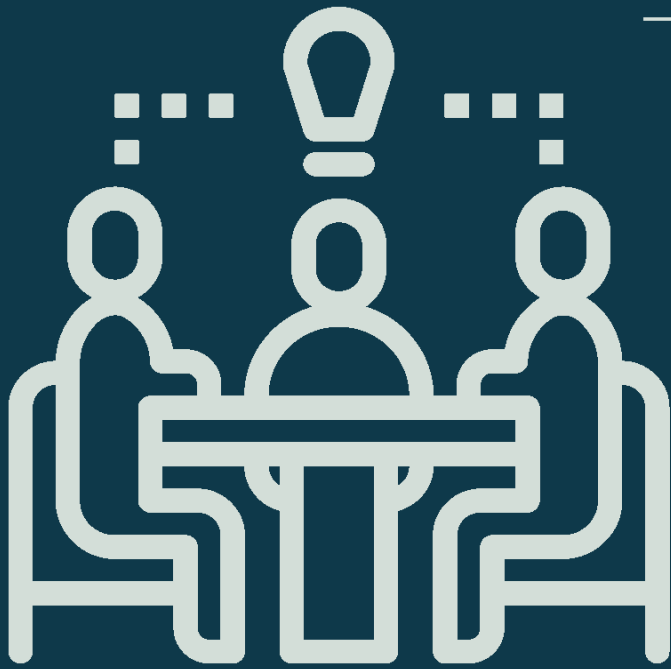
## PARTICIPATING TO THE CONSTRUCTION OF AN ECOSYSTEM

Moving from an analysis of market actors in Lebanese society and in other realities where we operate, we have seen and caught the opportunity of contributing to the construction of an ecosystem encouraging the consolidation and the regulation of a social economy.

Those are context with an high potential, that nowadays have to address development challenges very similar to Italian system ones – for example the future of young employment – with a difference: the absence of a pre-constituted legal framework. This element, that from one side can be read as an obstacle or a wild card, represented for us the occasion of starting with the introduction of innovative practices.







## THE ACTORS INVOLVED

Micro-level: Operators and local entrepreneurs in realities that can already be considered as social enterprises, even though the absence of a legal recognition.

Meso-level: Realities involved in supporting other actors, by facilitating the incubation, the enterprise speed-up, the development of startup. Beyond Reform and Development, Berytech, Al City: only few of the organizations involved, already active on wide-ranging economic development initiatives, technological innovation, with attention to contexts such as universities and social business. On the Italian side, we felt as natural to involve also the Chambers of Commerce: a place where coming in contact with profit sector that at the same time represents a service provider.

Macro-level: We work at local level with support of Italian and European operators (such as ESELA network) to define a normative framework that enhance the social enterprise system. It is a bottom-up construction process, that answers to pre-existent exigencies of regulation, by cross-checking with past experiences versus the innovation.

## OPENING A NETWORK

We renewed the collaboration with PROMOS (representing the Chamber of Commerce of Milan) by thinking on how to get in touch and start a constructive dialogue with Chambers of Commerce in Lebanon and KRI.

It was an important turning point: at first, the dialogue with these actors was quite difficult, especially because in Lebanon the separation between profit and no profit sector was perceived as much more marked.

This led to a series of practical collaboration inside projects, that opened to further future perspectives.

For certain organizations, getting in touch with PROMOS allowed the collaboration to continue also in Italy.



# BALCANI

A wide-angle landscape photograph showing a calm lake in the foreground, reflecting the sky and the surrounding terrain. In the background, there are rolling hills and mountains. A small town or village is visible on a hillside in the distance. The sky is filled with large, white, fluffy clouds. The overall color palette is muted, with earthy tones and soft blues.

By stimulating Civil Society organizations and local governments to act together and concretely, we work for the strengthening of trust between communities and institutions in the area. Our strategy is based on the identification of common interest in multi-ethnic municipalities, to encourage better relations and to guarantee the inclusiveness of public property and local activities management. We seek at inspiring societies with responsibility and resourcefulness values.

# ACTIVITIES IN THE BALKANS REGION

1

## PROJECTS AND NETWORKS IN THE AREA:

Former Yugoslav Republic of Macedonia: Municipalities of Krushevo, Dolneni, Kicevo, Saraj, Cair, Veles, Kochani, Delcevo, Chashka, Resen, Karposh e Tearce

2

## TARGET GROUP:

Civil Society organizations, formal and non formal community groups, with special focus on women, local councils, commissions for inter-ethnic relations

3

## PARTNERS:

Center for Civic Initiative - Women's civic initiative ANTIKO - Mladinfo International - Centar za razvoj - Slowfood Bitola - Sega Macedonia - Sfera Macedonia - Government of the Republic of Macedonia

## BENEFICIARIES REACHED:

- ✓ 24 Civil Society Organizations started to implement by themselves small community projects
- ✓ 1750 Representatives of formal and non-formal community groups, with special attention on women
- ✓ Young members of local parties
- ✓ Suburbs inhabitants were involved in a process of designing of local municipalities action plans



# JOINT FORCES FOR COMMON INTEREST

This initiative is entirely dedicated to **local civil society and its empowerment** in the promotion of positive intercommunity relations, through **participatory democracy**.

Within 2017, second phase of the project was initiated and, through call for mentoring organizations, 6 partnerships between civil society organizations and municipalities were selected to act as mentors for the civil society organizations that would have been selected to receive sub-grants for their **initiatives with social impact**.

In this period, we worked in strict contact with the municipalities of Resen, Chashka, Tearce, Karposh, Kochani e Delchevo, stimulating the creation of new partnerships among local associations.

In each one of these localities, **municipal bodies were created** with the role of identifying common interests, and were constituted by local administrations, commissions for inter-ethnic relations and representatives of civil society organizations.

These bodies were trained on advocacy for interest negotiation and peaceful conflict resolution.





# MOZAMBIQUE



COSV operates in Mozambique through an olistic and integrated approach. The stakeholders with which we collaborate include local authorities and communities, civil society organizations in the Country and on an International level, universities and no-profit organizations. This allow us to understand context needs and, at the sam time, to develop models and innovative solutions, to enhance local economic and social reality. 2017 Outcomes show a positive trand, but this is just the beginning.



# ACTIVITIES IN MOZAMBIQUE

1

## WHERE WE ARE IN THE COUNTRY:

Quelimane  
Pebane, Gilé, Mocubela

Zambezia, Mozambique

2

## TARGET GROUP:

Rural communities in the districts of Pebane, Gilé and Mocubela, Zambezia Province. Small farmers groups, school students and professors in the RNG surrounding area.

3

## PARTNERS:

Mozambique Gouvernement – Gilé National Reserve – IGF – ORAM – ICEI – Mani Tese – Universidade Eduardo Mondlane – Università degli Studi di Firenze – CarbonSink Group – Parco Natura Viva

## BENEFICIARIES REACHED:

- ✓ Above 1000 families in the 14 communities living in the Gilé National Reserve buffer zone
- ✓ 42 groups of local farmers;
- ✓ 14 Management Groups of community Natural Resources;
- ✓ 120 community rangers;
- ✓ 60 professors and directors of primary school
- ✓ 11.224 students in the Gilé National Reserve buffer zone
- ✓ 10 communities of Mocubela district
- ✓ Technicians of the Ministries of Environment, Culture and Tourism DPTADERZ e DPCTURZ

# AN INTEGRATED APPROACH



We operate with the communities living in the Gilé National Reserve buffer zone through an integrated approach, that matches environmental exigencies with social and economic needs in the territory.

We believe, in fact, that the preservation of biodiversity in the Gilé National Reserve has as a precondition the sustainable development of its communities.

In 2017, the project *Conservation of Natural Resources in Gilé National Reserve*, co-financed by Italian Cooperation Agency and «Tavola 8X1000 della Chiesa Valdese» allowed us to support 42 groups of local farmers for the implementation of eco-sustainable and income-producing agro-farming activities .

Between July and December, the same communities, that are suffering for the strong repercussions of the climate phenomenon *El Niño* , have been targeted for a resilience-seeking project, based on the creation of 30 community-gardens, to ensure food security and an economic income to the inhabitants.



# SUSTAINABLE DEVELOPMENT IS PARTICIPATION

We keep improving the internal organization and management of the National Reserve of Gilé, by promoting environmental education in 60 primary schools in the region and the strengthen of the [committees for the inclusive management of natural resources](#) in each local community.


This aspect currently represents the focal point of our activity in Zambezia that, by working alongside local authorities and administrative, allowed us to create impact on eco-governance level in the region.

A strong example in this sense can be provided by the new launched project «FORESTE», to which we collaborate taking responsibility for the component of institutional mediation, through several eco-governance activities related to the «right to land» and to the inclusive management of natural resources. This project takes place in an area adjacent to the National Reserve of Gilé, by amplifying our intervention area in a geographical and social continuum, that will broaden our action horizons and future perspectives in the Country.





# CONSERVATION AGRICULTURE

A group of women in a rural field, some clapping and one bending over, under a clear blue sky. The women are wearing colorful traditional clothing, including headwraps and patterned skirts. One woman on the right is carrying a large green and yellow patterned bag on her back. The background shows a dry, open landscape with sparse trees and a clear blue sky.

Biodiversity protection, better soil exploitation, end of the burning practices for court preparation: those are only few of the benefits coming from the introduction of conservation agriculture, that allows farmers to produce surplus and draw an income from it. This sustainable agricultural practice, represents not only a further step through food security, but also an economic resource for rural communities.

Before the beginning of the rainy season, last December, we concluded the distribution in the communities of mais, peanuts and beans seedlings, destined partially to 50ha of community-courts and, for the rest, to the direct beneficiaries of our projects. This seedlings will allow each family to cultivate with sustainable practices, by putting in practice conservation agriculture on an area of above 700ha.

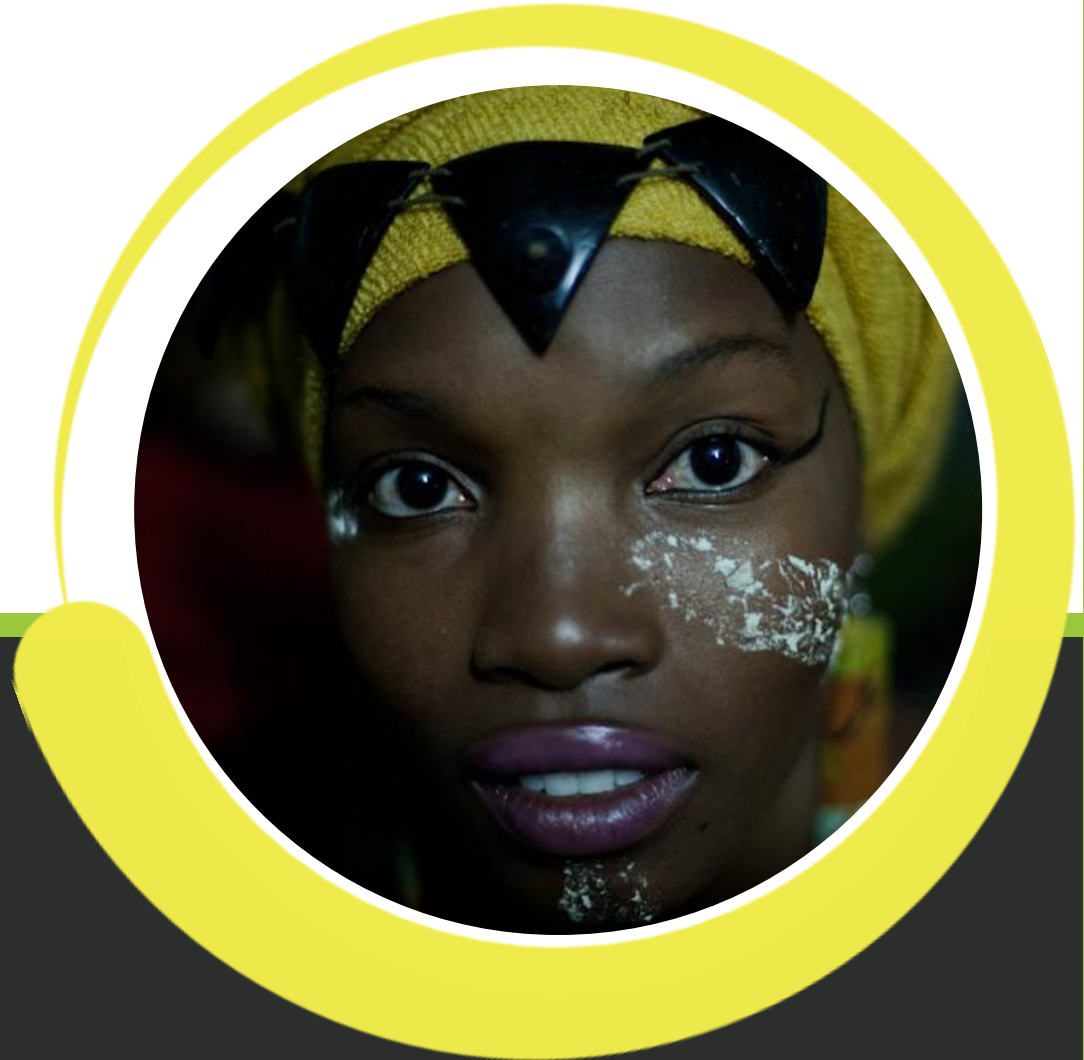


In the framework of the project «Strengthening of Financial Sustainability and Biodiversity in the Gilé National Reserve», financed by the European Union, on November 22° the website has been launched, with the aim of promoting the eco-tourist image of the Zambezia Province and of its 10 wonders.

VisitZambezia – jointly developed by the Direction of Tourism of the province and COSV operators – it's a tool that proposes an intense and genuine experience of eco-tourism, that escapes traditional tourism stereotypes, based on luxury hotels and dreamy pools.

Our platform asks to [the visitors to take an active role in our project](#), to discover local communities, new cultures, new ways of living in synergy with the environment, by taking part to a human-nature reconnection mechanism.

# VISIT ZAMBEZIA





# ZIMBABWE



In Zimbabwe, we want to improve food security, livelihoods and the access to safe water supply, by strengthening agricultural competences and resilience systems at village level. The collaboration with research institutes has proved to be fundamental to meliorate technical competences and to promote innovation in agriculture. Moreover, we strongly promote the involvement of private sector, to ease links between farmers and the market, for a long term sustainable development.

# ACTIVITIES IN ZIMBABWE

1

## PROJECTS AND NETWORKS IN THE AREA :

Harare, District of Lupane, District of Makoni

2

## TARGET GROUP:

Small farmers of rural communities; rural operators of the Agriculture Ministry; Mothers, to enhance the dietary diversification index and food security

3

## PARTNERS:

ActionAid Italia - ActionAid Zimbabwe - LEAD Trust (local NGO)

## PROJECTS IN THE YEAR:

- ✓ Strengthening the resilience of rural communities affected by drought due to El Niño in Lupane and Makoni districts - AID 10862
- ✓ Support to rural communities to mitigate the effects of El Niño and to promote resilience to adverse climatic conditions.- AID 10746 phase II

## DONOR:

Italian Agency for  
Development Cooperation





# EMERGENCY RESPONSE

During 2017 we focused on the distribution of agricultural production factors, to strengthen the resilience of all those farmers that cannot afford the initial investment for the purchase of seeds and fertilizers.

All the factors and animals distributed to the beneficiaries, will contribute to create a community-fund, requiring that all the beneficiaries will transfer to other community members all the seedlings obtained from the harvest or one of the animals that bred during the season.

The rotation fund counts on a multiplication of seedlings and animals system, supported by trainings on conservation agriculture to improve the competences of farmers, also in matter of climate changes, and to enhance quality and quantity of farm production.

Trainings have been also organized for the delegates of the Agriculture Ministry, to improve the quality of the assistance provide to the farmers.

ASSISTANCE TO THE FARMERS





# EMERGENCY RESPONSE

The creation of orchards, has fostered the availability of products for the most vulnerable parts of the communities and for school canteens (in support of Governmental programs of mayas distribution).



## FIGHTING MALNUTRITION



An essential part of COSV action in Lupane is constituted by the collaboration with the communities, through the creation of rural community associations, to ease their access to the formal market, encouraging the inclusion of most disadvantaged actors. By easing the direct relation with the market, through the organization of fairs, tenders and meetings, we promote long term food security of farmers and their resilience to environmental, economic and social shocks.

## RE-ACTIVATION OF MARKETS





FINANCIAL STATEMENT

charges	31/12/2017	31/12/2016	Difference	proceeds	31/12/2017	31/12/2016	difference
<b>1) Charges from principal activities</b>	4.963.457,43	4.339.460,37	623.997,06	<b>1) Proceeds from principal activities</b>	4.971.398,10	4.198.865,47	772.532,63
1.1) Project's expenses	4.963.457,43	4.339.460,37	623.997,06	1.1) From project contributions	4.631.295,57	3.997.476,02	633.819,55
1.2) Services			0	1.2) From contracts with public bodies			-
1.3) Possession of third parties' goods			0	1.3) Partners' contributions	340.102,53	201.389,45	138.713,08
1.4) Personnel			0				0
1.5) Amortization			0				0
1.6) Other management charges	-	-	-				0
<b>3) Charges from secondary activities</b>			0	<b>3) Proceeds from secondary activities</b>			0
3.1) Raw materials			0	3.1) From project contributions			0
3.2) Services			0	3.2) From contracts with public bodies			0
3.3) Possession of third parties' goods			0	3.3) From members and partners			0
3.4) Personnel			0	3.4) From non members			0
3.5) Amortization			0	3.5) Other proceeds			0
3.6) Other management charges			0				0
<b>4) Financial and patrimonial charges</b>	62.644,29	73.871,41	- 11.227,12	<b>4) Financial and patrimonial proceeds</b>	1,17	1,20	- 0,03
4.1) On banking loans	47.802,09	57.572,71	- 9.770,62	4.1) From banking deposits	1,17	1,20	- 0,03
4.2) On other loans			0	4.2) From other activities			-
4.3) From building property			0	4.3) From building property			0
4.4) From other patrimonial goods			0	4.4) From other patrimonial goods			0
4.5) Banking charges	14.842,20	16.298,70	- 1.456,50				0
<b>5) Extraordinary charges</b>	58.610,97	9.014,89	49.596,08	<b>5) Extraordinary proceeds</b>	10.290,71	9.662,24	628,47
5.1) From financial assets		9.014,89	- 9.014,89	5.1) From financial assets	10.290,71	4.160,93	6.129,78
5.2) From real assets			0	5.2) From real assets			0
5.3) From other assets	58.610,97		58.610,97	5.3) From others		5.501,31	- 5.501,31
<b>6) General support charges</b>	326.554,48	318.684,54	7.869,94	<b>6) General support proceeds</b>	435.536,81	546.848,36	- 111.311,55
6.2) Services	86.891,87	82.889,40	4.002,47	6.2) Private funds	42.436,10	74.677,32	- 32.241,22
6.3) Possession of third parties' goods	42.398,45	45.101,62	- 2.703,17	6.3) Other revenues	78.972,16	176.343,44	- 97.371,28
6.4) Personnel	178.613,93	168.314,60	10.299,33	6.4) HQ cost recovery	314.128,55	295.827,60	18.300,95
6.5) Amortization	7.769,00	8.849,82	- 1.080,82				0
6.6) Other management charges	10.881,23	13.529,10	- 2.647,87				0
<b>7) Other charges</b>	0,00	0,00	0,00	<b>7) Other proceeds</b>			0,00
7.1) Risk fund	-	-	-				0
<b>TOTAL CHARGES</b>	5.411.267,17	4.741.031,21	670.235,96	<b>TOTAL PROCEEDS</b>	5.417.226,79	4.755.377,27	661.849,52
<b>Positive managerial account</b>	<b>5.959,62</b>	<b>14.346,06</b>		<b>Negative managerial account</b>			



REPORT FROM THE BOARD OF AUDITORS  
CLOSED AS AT 31 DICEMBER 2017

To the attention of the members of the assembly of COSV - "Coordinamento delle Organizzazioni per il Servizio Volontario"

The COSV's accounting period balance as closed as at 31 December 2016 composed by the financial standing, the profit and loss account and the supplementary note, was voluntarily submitted to the Board of Auditors.

The examination was conducted according to generally accepted auditing standards by reference to correct the accounting standards issued by the National Councils of Chartered Accountants and Public Accountants, and where necessary, international bodies and professional bodies in respect of the document entitled "Independent control over the non-profit organizations and the contribution of the professional Chartered Accountant and Accounting Expert" adopted February 16, 2011 by the National Council of Certified Accountants and Chartered Accountants, as well as subsequent revisions or additions.

The accounting balance represents the previous accounting period data for comparative purposes.

The aforementioned budget as a whole has been drawn up clearly and give a true and fair view of the financial position and operating results of COSV - Coordinamento delle Organizzazioni per il Servizio Volontario, for the year ended December 31, 2017, in accordance with correct principles accounting.

Milan, 6th of July 2018

The Auditor  
Dott. Maurizio Biraghi





# COSV

COORDINAMENTO DELLE ORGANIZZAZIONI  
PER IL SERVIZIO VOLONTARIO



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